

# SUSTAINABLE ENERGY MARKETPLACE

Global investment in renewable energy has increased more than five-fold over the last ten years, but there is still huge growth potential, particularly in developing markets.

To tap these opportunities, renewable energy projects and investors need a simple way to connect.

IRENA's Sustainable Energy Marketplace helps make those connections happen.

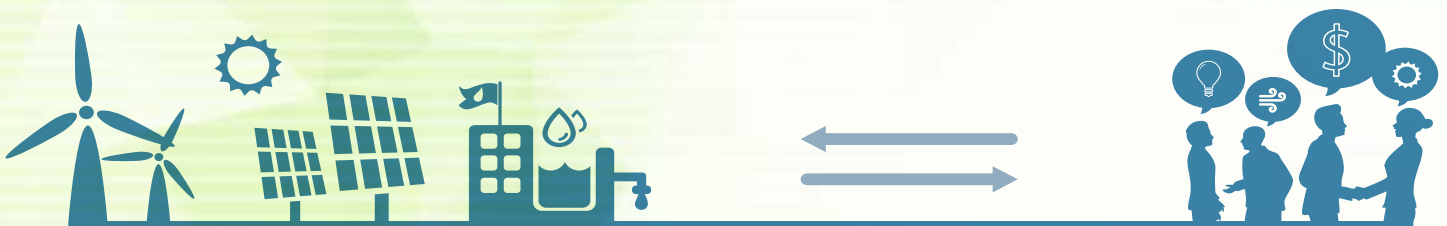
## HOW IT WORKS

The Marketplace connects project developers, governments, financiers, and service/technology providers through a searchable, easy-to-use, web-based platform.

### AS SOON AS YOU REGISTER, YOU CAN:

- » search for information on projects with certain investment criteria, possible financing instruments, or suitable advisors;
- » find and contact relevant entities, projects or sources of finance;
- » create a virtual data room and share confidential information with selected financiers, advisors or other project participants
- » communicate directly with IRENA on specific needs and interests;
- » access project development tools, along with data on markets, regulations and incentives.

Through the Marketplace, IRENA and its partners will actively facilitate select projects. Initially available in Africa, Latin America and the Caribbean, the Marketplace will be expand in 2016 to cover all developing countries.



## WHO BENEFITS (AND HOW)

### PROJECT OWNERS

- » Increased visibility for projects and access to financiers, advisors and service providers.
- » Development tools and templates, resource and zoning maps, and policy and regulatory details.

### HOST GOVERNMENTS

- » Promotion of opportunities and enabling conditions to investors and other market players.

### FINANCIERS

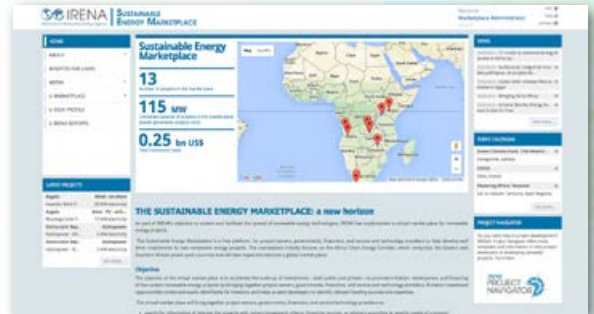
- » Identification and screening of renewable energy projects.
- » Market information including co-financiers, project development funding and risk-mitigation instruments.

### SERVICE PROVIDERS AND TECHNOLOGY SUPPLIERS

- » Insights on potential customers, sales development and creating new business opportunities.
- » Linkage for customers to development and investment finance

If you have a project in search of finance,  
or finance in search of a project, please visit:

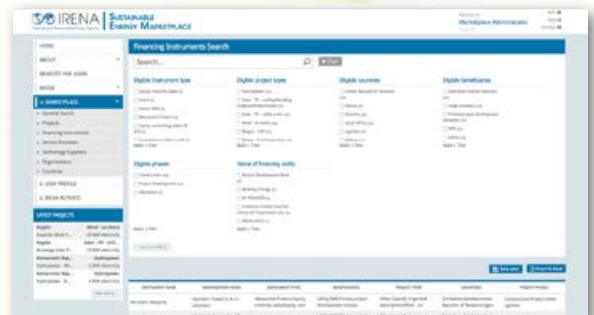
[www.irena.org/marketplace](http://www.irena.org/marketplace)



Main page



Project profile page



Project search page

## ABOUT IRENA

The International Renewable Energy Agency (IRENA) is an intergovernmental organisation that supports countries in their transition to a sustainable energy future, and serves as the principal platform for international co-operation, a centre of excellence, and a repository of policy, technology, resource and financial knowledge on renewable energy. IRENA promotes the widespread adoption and sustainable use of all forms of renewable energy, including bioenergy, geothermal, hydropower, ocean, solar and wind energy, in the pursuit of sustainable development, energy access, energy security and low-carbon economic growth and prosperity.

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