

DATE: 16/06/2021

**REQUEST FOR QUOTATION (RFQ) – Services  
CLARIFICATIONS**

IRENA REFERENCE: RFQ/2021/006

Consultancy Service for Commercial Treatment of Firm Capacity and its Use for Contracting Renewable Generation Projects via Power Purchase Agreements in Central America

Clarification 1 - Can we have access to the details of what the “IRENA PPA tool” entails? How does that work? What variables does it consider?

IRENA Response - We can't openly share the IRENA PPA tool with the bidders. However, they can have access to presentation in the following [link](#), which includes an explanation of the model and an example of application done in Central America.

Clarification 2 - Do we need to interview personnel from all 7 CA countries? Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua and Panama

IRENA Response - It is desirable as it is the focus region of the project.

Clarification 3 - RFP says, “Stakeholders from the whole Latin American region and other countries worldwide will also be considered in identifying best practices.”

Clarification 3.1 - We understand that not all aspects of the scope will need to be fully understood/compared with other jurisdictions, just a selection. Is that correct?

IRENA Response - The project focuses mostly on the definition of firm capacity. Other aspects related to the impact of the definition of firm capacity in the remuneration schemes for countries could also be considered.

Clarification 3.2 - We understand that interviewing one stakeholder from the different selected countries will suffice to use as a benchmarking exercise. Is that correct?

IRENA Response - In most of the cases yes, but in some countries it might be necessary to interview more than one stakeholder. This especially applies for the country where the case study will be developed.

Clarification 3.3 - We understand that the selection of countries “outside Central America” will be limited to not more than 2 additional countries (in addition to the Central America 7 countries). Is that correct?

IRENA Response - Yes, ideally it will include two more countries for interviews. However, desk research can include information from more countries, if relevant.

Clarification 4 - RFP says, “The consulting services entity should develop the tasks in close coordination with IRENA, assuring a frequent written communication to report on the progress achieved.” We understand that these “progress report” meetings will take place via video/call conference and will not take more than 2h per deliverable. Is that correct?

IRENA Response - Yes, the communication will be via video/call conference and an average of 2h per deliverable is a good estimation.

Clarification 5 - We understand that the “Capacity Building Activities” will take place in Central America. Is that correct?

IRENA Response - Ideally yes, however it would depend on the travel conditions next year in the region, otherwise it will be held virtually.

Clarification 6 - The review process has 4 phases (letter a to d) “4.3. QUALITY COMPLIANCE REQUIREMENTS”, we understand that we will not need to make changes nor adjustments after each step (there would be only one revision step). Is this correct?

IRENA Response - No, ideally, we would follow the four revision steps specified, however a different approach can be discussed and agreed during the kick-off meeting.