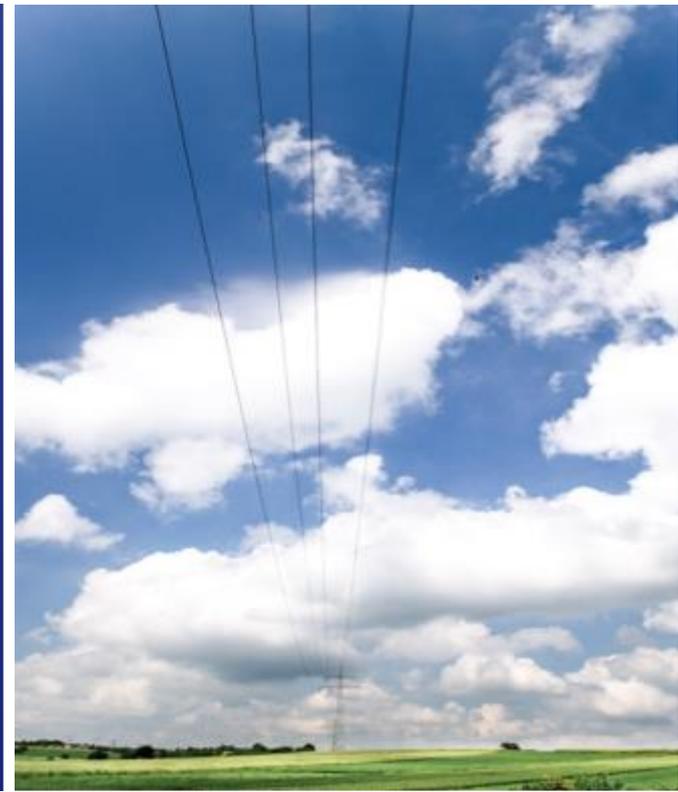


Incorporating climate risks into corporate management and reporting »



Long-term Energy Scenarios for the Clean Energy Transition

Session 4: Corporate and financial sector perspective on long-term energy scenarios for a clean energy transition

Lothar Rieth, Group Expert Sustainability , EnBW, Germany
Berlin, April 11, 2019

Who we are and what we do (I)

 One of the **largest energy supply companies** in Germany and Europe, with **strong roots in Baden-Württemberg**. Our core business: **electricity, gas, heat and water**.

Our business segments

 We are vigorously expanding **renewable energies**.

 We transport electricity, gas and water across all voltage and pressure levels via our **grids**.

 Our **sales department** serves as contact for all energy-related issues of our customers.

 In the **trade and generation** segment we optimise our conventional power plants in terms of economy and CO₂ and trade energy for our customers and ourselves on the stock exchange.

 We are evolving **from an energy provider to an infrastructure partner**.



Who we are and what we do (II)



Revenue €20,617.5 million	Share €8.1 billion market capitalisation (31.12.2018)	Fully integrated energy supply company <hr/> Electricity <hr/> Generation > Trade/procurement > Transmission/distribution > Sales <hr/> Gas <hr/> Import contracts / infrastructure > Storage > Trading / portfolio management > Transport/distribution > Sales
Adjusted EBITDA¹⁾ €2,157.5 million	Length of electricity grid 151,000 km	
Number of B2C and B2B customers About 5.5 million	Length of gas grid 24,000 km	
Internationally operating in 11 countries	Installed power plant capacity 13,399 MW	The other big players in Germany   
Employees 21,775 (31.12.2018)	of which renewable energies 3,738 MW	

¹⁾ Earnings before tax, depreciation and amortisation and extraordinary expenses

As of: 2018

TCFD: Task Force develops Framework for effective, climate-related financial Corporate Reporting



Data Preparer



Data User

JPMORGAN CHASE & CO.



generation_



Swiss Re



BARCLAYS



BLACKROCK



ICBC 中国工商银行
INDUSTRIAL AND COMMERCIAL BANK OF CHINA



Experts



MOODY'S



Deloitte.



STANDARD & POOR'S



TCFD-Mission: Progress of Recommendations for effective, climate-related and future-oriented Corporate Reporting

CONTEXT:

- › Listed companies have a **legal obligation** to disclose material, climate-related financial information (cf. §HGB 289)
- › However, there is **no single framework** for implementation, but instead a number of mostly voluntary (sustainability) initiatives



CHALLENGE:

- › Until now, **fragmented, incomparable climate reporting** prevents **capital market actors** from effectively incorporating existing climate-related information into financial decisions and **state authorities** from assessing the stability of the financial system



OBJECTIVE:

- › Development of a **clear, effective and voluntary framework for reporting**:
 - Recommendations for preparing reports by companies
 - Simplifying the **use** of climate-related information for capital market actors

TCFD | TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES

Development of the TCFD-Recommendations with four Building Blocks



Governance

- › Treat climate protection topics on the executive board / supervisory board
- › Demonstrate transparency regarding the consideration of climate risks in decisions

Strategy

- › Analyze the short-/ medium-/ long-term effects of climate change risks on business model, strategy and financial planning
- › Checking the resilience of the business model (including scenario analysis)

Risk Management

- › Process for identifying / assessing / managing climate risks
- › Integration into the general risk management of the company

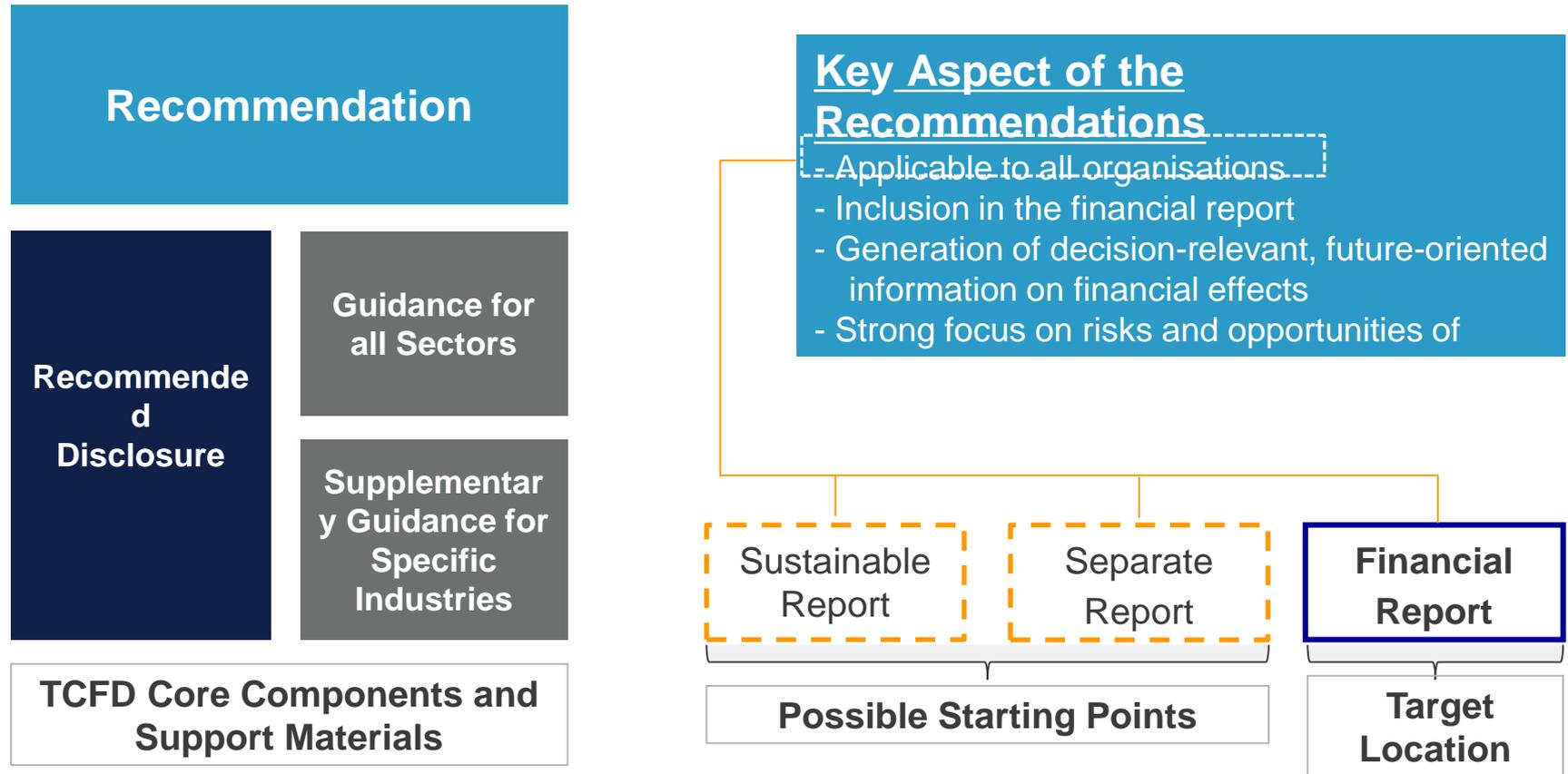
Metrics and Targets

- › Quantitative / qualitative information on the assessment of climate-related risks / opportunities with strategic reference
- › Target definition for the evaluation of company performance (including CO2)

TCFD-Recommendations are applicable to all sectors - detailed recommendations have been developed for selected sectors (including energy, transport, chemicals)

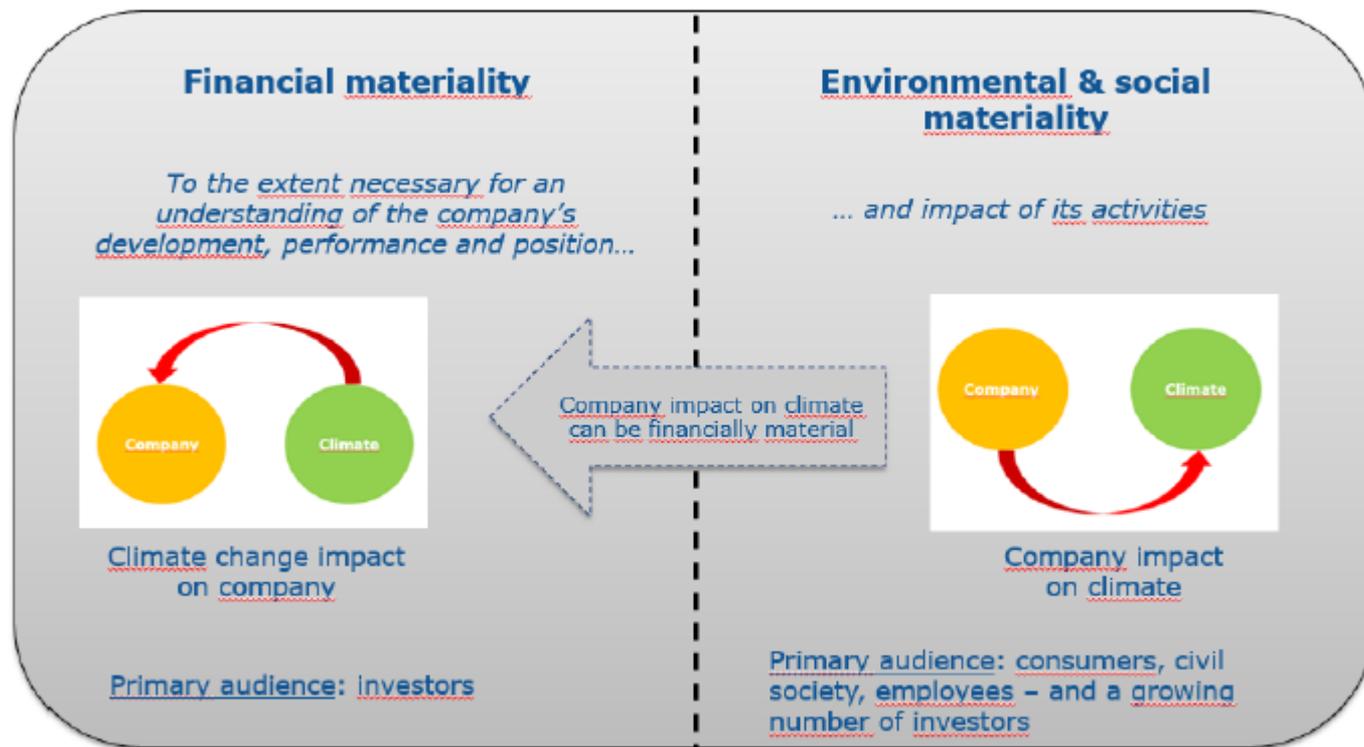
TCFD-Recommendations are applicable in all jurisdictions - regardless of national law

TCFD recommendations are aimed at emitter, investors, lenders and insurance companies - the aim is to make sound, efficient capital allocation decisions



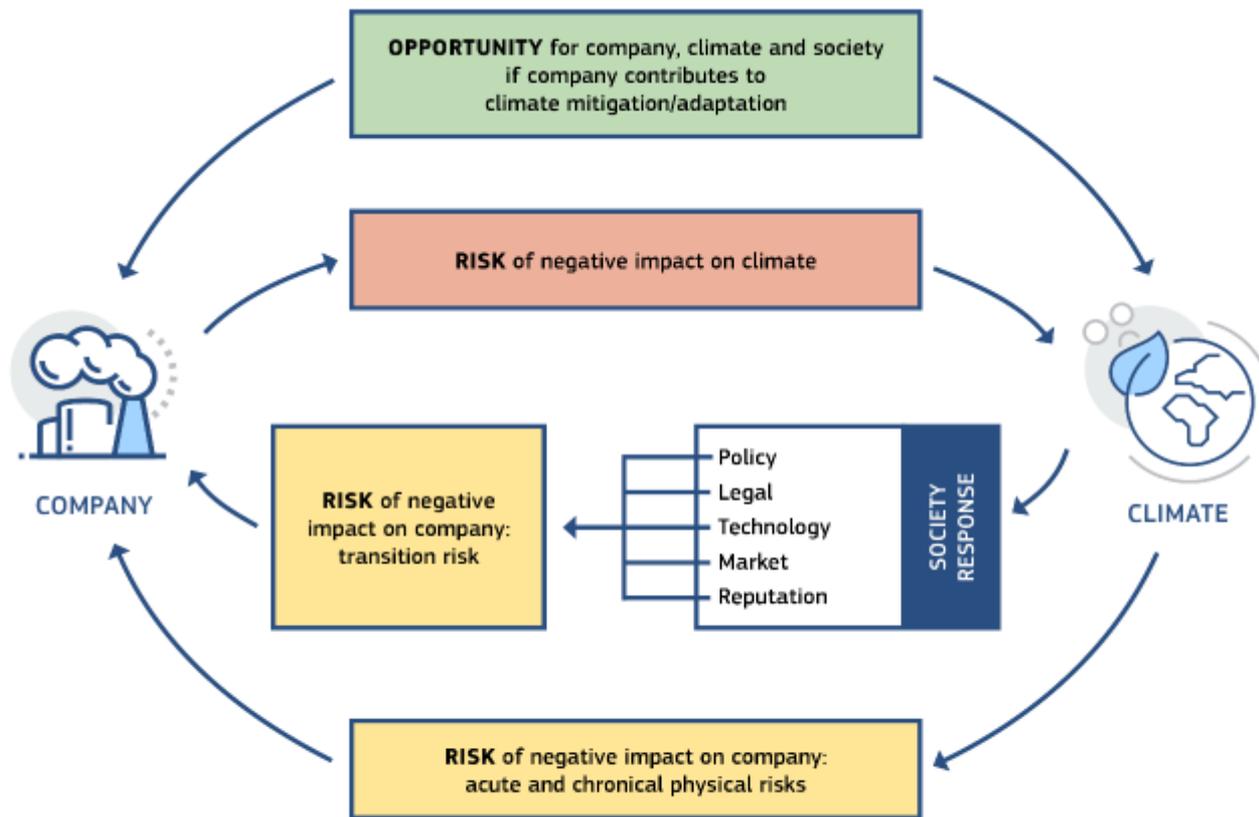
If **climate-related information** is **classified as crucial** for business development, it should be included in the **financial report**. Alternative forms of reporting offer themselves as a **starting point** or **transitional solution**, such as the **sustainability report**

Linking financial and environmental and social materiality (I/II)

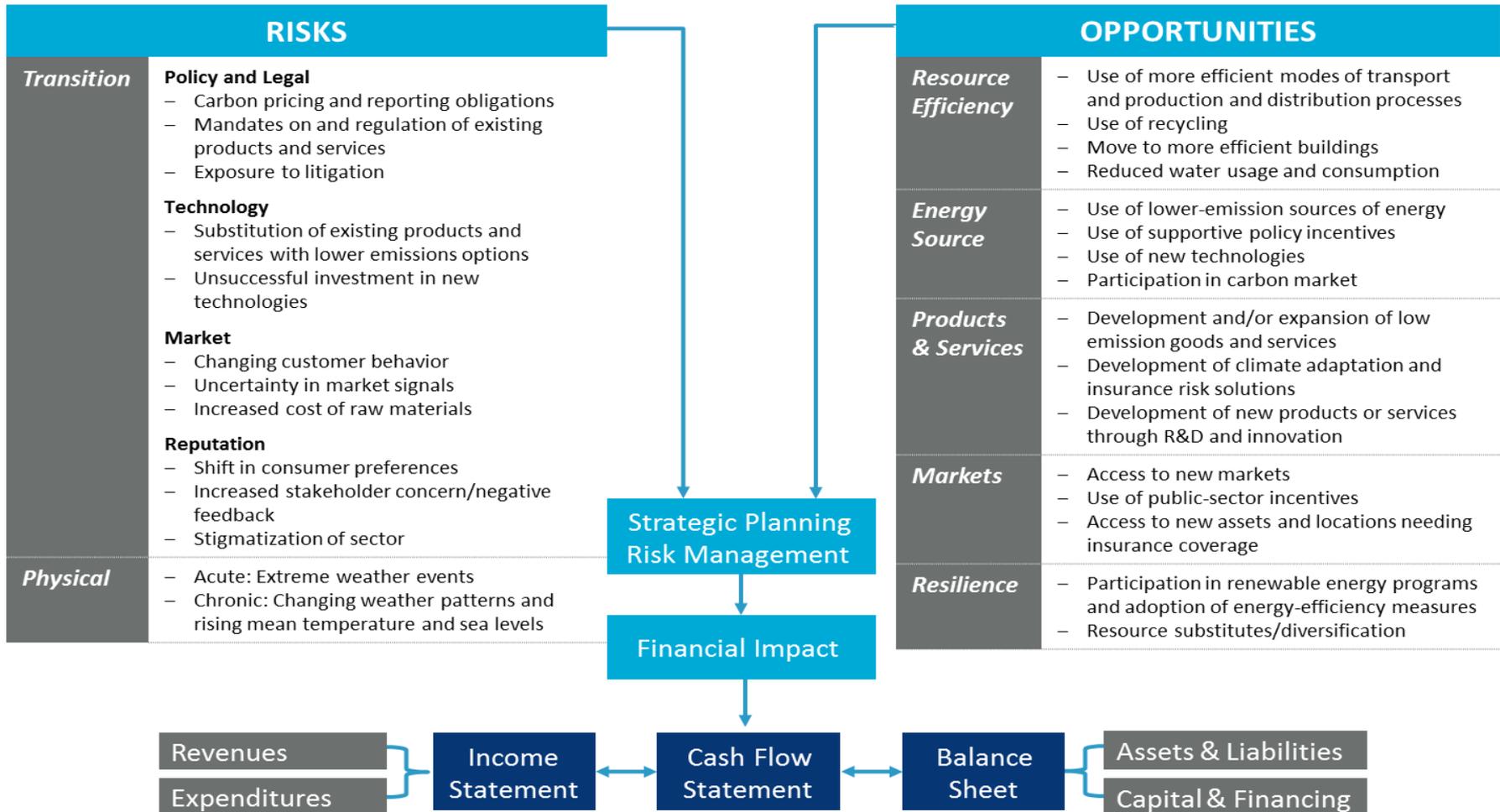


Financial materiality is used here in the broad sense of affecting the value of the company, not just in the sense of affecting financial measures recognised in the financial statements.

Linking financial and environmental and social materiality (II/II)



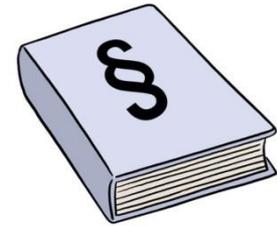
Re-evaluate climate-related Risks and Opportunities with financial Implications



Possible climate-related (financial) risks

Policy and Legal

New legal quota for the supply of renewable energy



Technology

Increasing share of wind energy in electricity generation leads to a strong dependence on weather conditions



Market

Changing customer needs and increasing demand for climate-friendly products such as e-mobility,

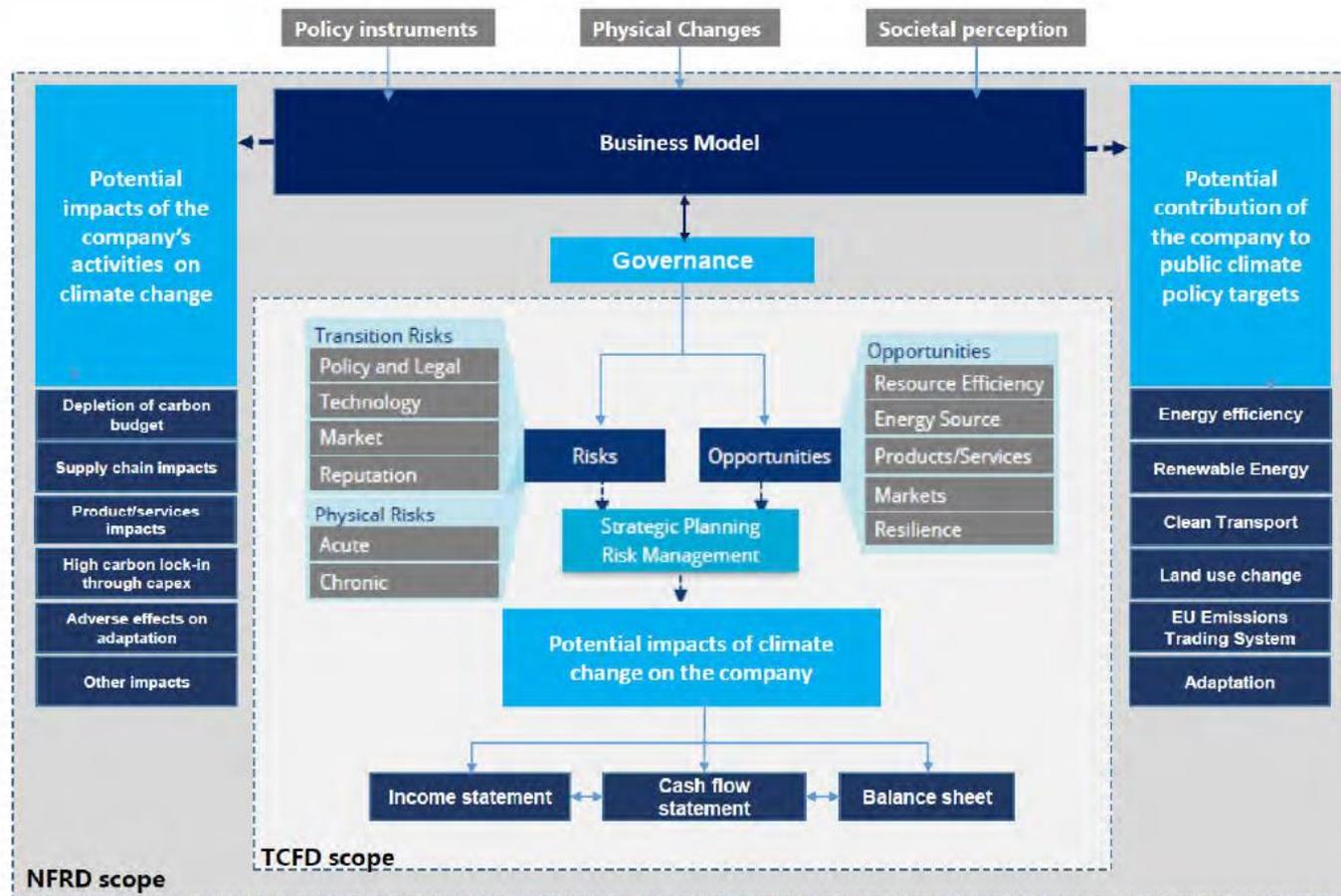


Reputation

Ignoring climate-related developments could have negative effects in the „war for talents“



TCFD's Model linked with current development of EU Sustainable Action Plan



Source: Paper by the Technical Expert Group on Sustainable Finance, Disclosure Subgroup

The first stage of the German Energiewende required a complete repositioning and realignment of EnBW

The German Energiewende has changed our business enormously

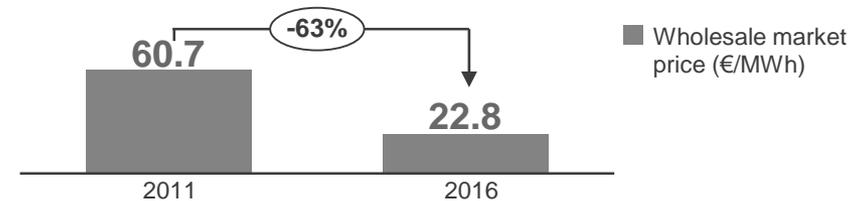
Stage 1

Determined by energy policy and government

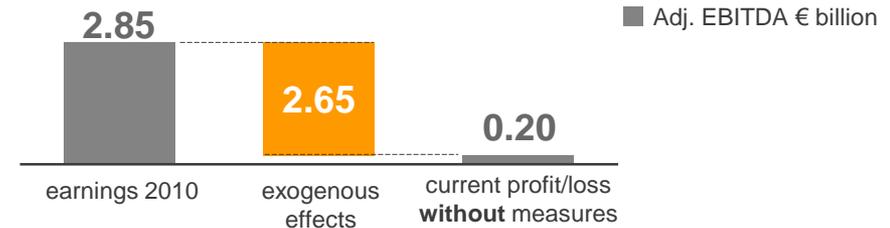
- › In 2011 phasing out of nuclear energy
- › Expansion of renewable energies on the basis of the Renewable Energies Act
- › Economic importance of conventional generation is rapidly declining
- › Expansion of electricity and gas grids

A challenge to the traditional business model

- › Prices in the wholesale market plummet (€/MWh)



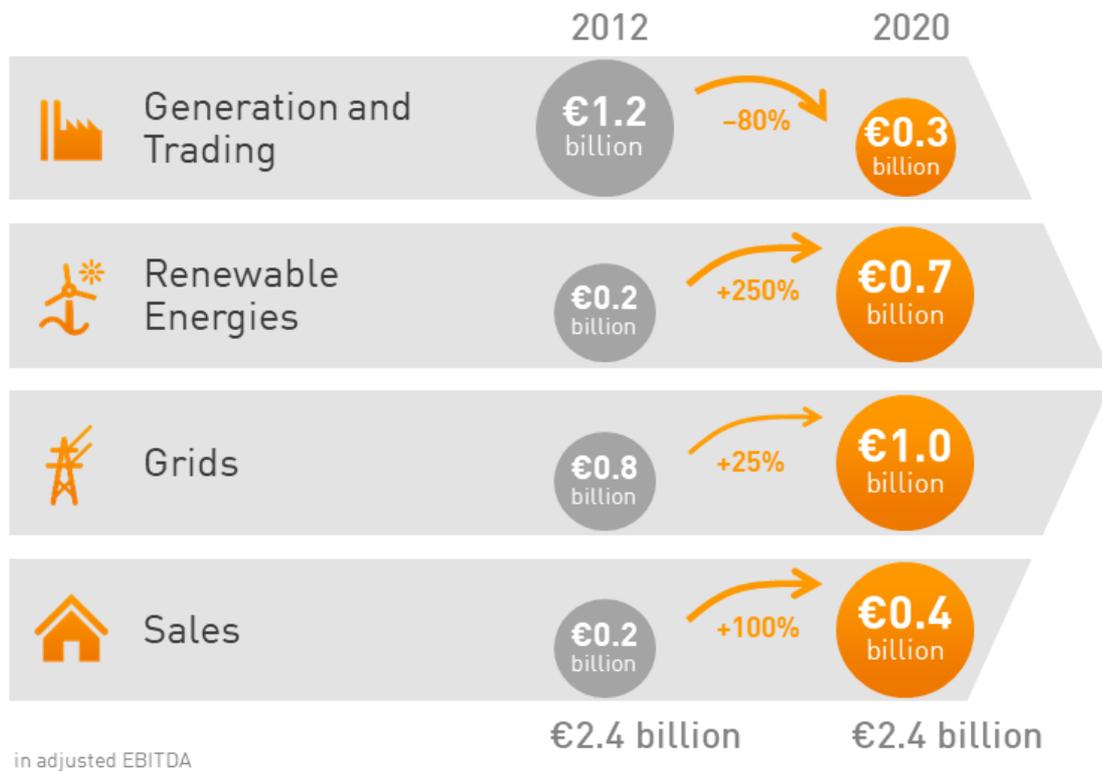
- › Exogenous effects in the amount of the net profit/loss for the year (adj. EBITDA¹⁾)



The traditional business model eroded within a few years.

¹⁾ Earnings before tax, depreciation and amortisation and extraordinary expenses

The foundation of the repositioning was laid in 2013 with the EnBW 2020 strategy



Goal: achieving the operative result of 2012 again in 2020 while at the same time completely repositioning the company.

Background- Szenario-Analysis (see also TCFD Documents)



Objective

- › Testing the viability and **resilience of strategies** and business models under consideration

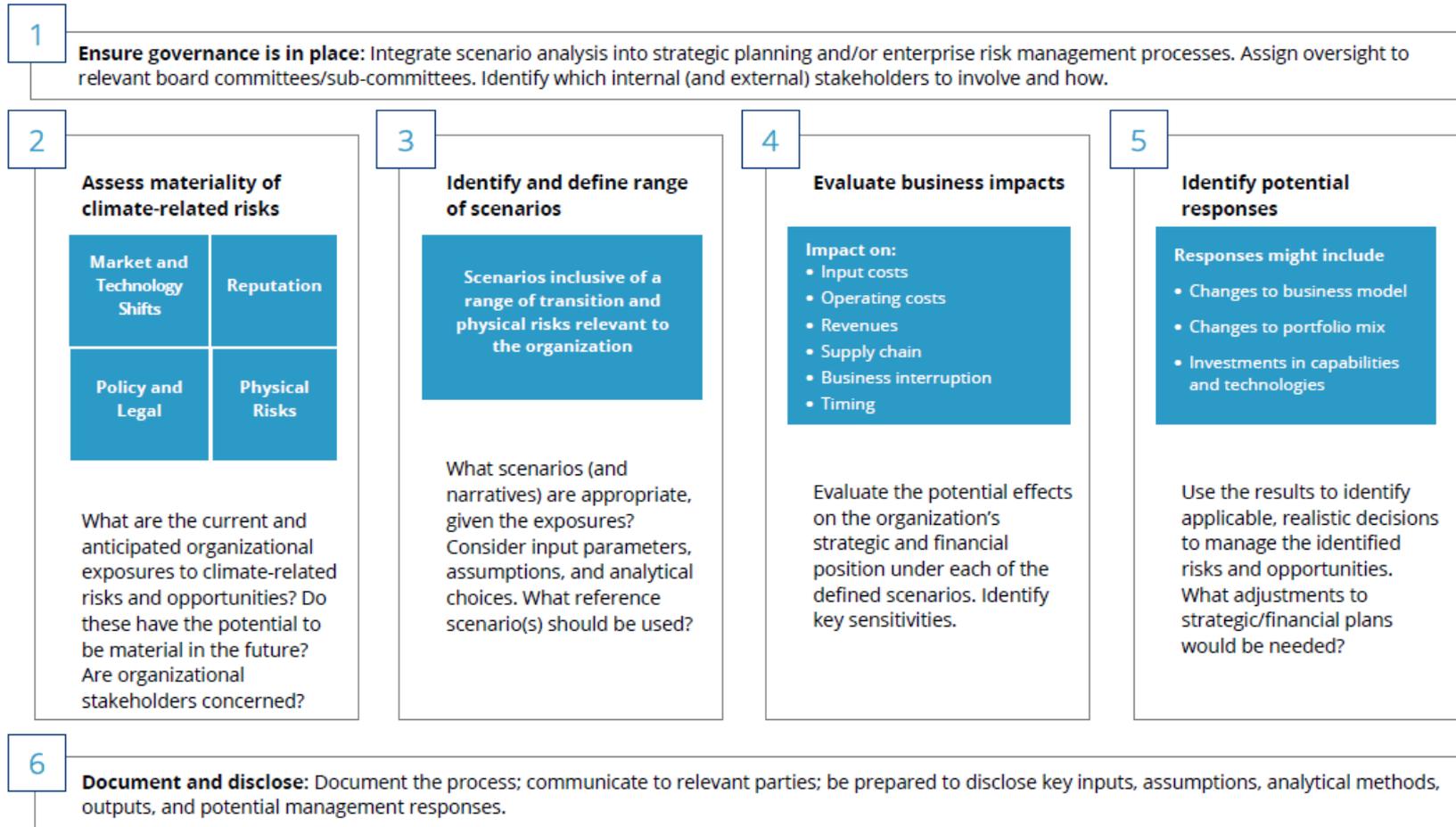
Approach

- › **Inclusion of potential risks of climate change in planning processes** and business models, through analysis and assessment of climate-related risks / opportunities (evaluation of impacts of different scenarios)

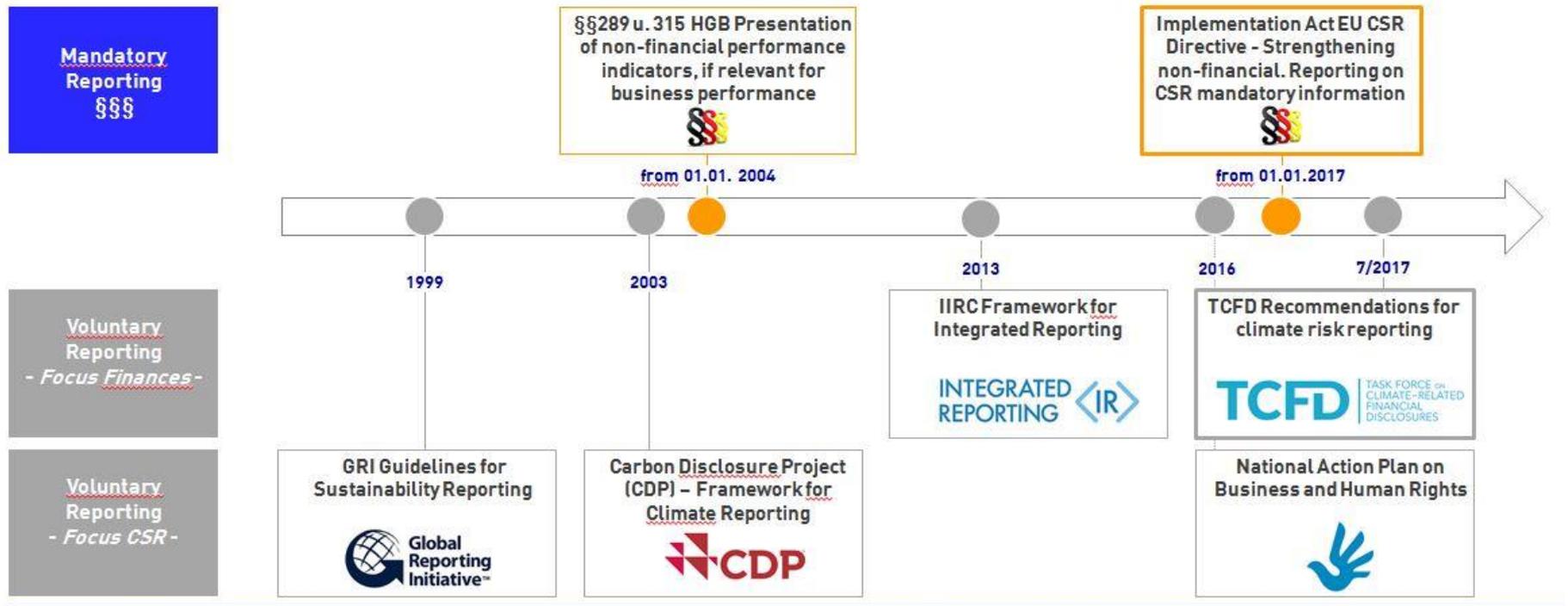
Expectations

- › Companies with revenues in excess of 1 billion EUR are expected to conduct a scenario analysis to test the robustness of their business model
- › cf. P. 51, Fn 37: **“The Task Force expects the application of scenarios as a tool for forward-looking assessments of climate-related risk will evolve over time as scenarios, tools, and data are further developed and refined.”**
- › cf. P. 51, Fn 38: **Inclusion of a 2°C or lower scenario is intended to serve as an anchor point** for all organizations that aligns with current international climate agreements, recognizing that the Paris Agreement currently says “well below 2 degrees.”

Scenario Analysis following TCFD's recommendations



Requirements for financial and non-financial reporting are increasing – who can change the rules of the game? Markets, Regulations or NGOs?



EnBW First Steps 2017/2018: Implementation of TCFD's Recommendation

Integrated Annual Report 2017

Excluding the notes and the declaration of corporate management

Integrierter
Geschäftsbericht 2018

Ohne Anhang und ohne Erklärung zur Unternehmensführung

E-MOTION

 EnBW

> Implementation / transfer to the following chapters

- ✓ About this Report
- ✓ Business Model
- ✓ Strategy goals and performance management systems
- ✓ Materiality Matrix
- ✓ Economic and Political Conditions
- ✓ Report on Opportunities and Risk
- ✓ Index

EnBW LTES - Assessment of the robustness of our business model in terms of climate protection



In order to evaluate the robustness of our business model against the backdrop of social efforts to limit climate change and achieve the two-degree target, the **following scenarios are used:**

- 1. The Energiewende continues to progress on its current path with a focus on the expansion of renewable energies in the electricity sector**
- 2. Rigorous alignment towards climate protection in the context of the efforts being made worldwide to achieve the ambitious climate protection targets**
- 3. Slower reorganisation of the energy system against the background of weaker economic growth below the long-term potential**
- 4. The Energiewende is confined in an international environment that is oriented toward strong economic growth, also in conventional**

Source: EnBW Integrated Report 2018

Industrial sectors

Future-related information – Liability and Auditing

How do companies from different countries handle these requirements?
How are the statements audited?

Transparency vs. competition issues

How can a balance of interests be established between reviewers and report users?

Market instrument vs. regulatory requirement

How can companies be given enough time to thoroughly test the application of the recommendations?

Compatibility with current reporting developments

Do the TCFD recommendations go far beyond the requirements of the EU CSR Directive and are they fully compatible with <IR>?