







# From Models to Meaning

**Engaging Society through Scenarios and Games** 



**Dr Evangelos Panos, Head of Energy Economics Group, Laboratory for Energy Systems Analysis**6<sup>th</sup> International Forum on Long-Term Scenarios (LTES) for Clean Energy Transition, IRENA, Bonn, 29 October 2025

# Scenarios are about building meaning and trust how to make complex model results resonate with daily life



Scenarios guide long-term energy choices, but their impact depends on trust and understanding

The challenge: turn scenario complexity into relatable stories

#### What we need:

- Build capacity for interpretation
- Translate numbers into lived experiences
- Co-create narratives with stakeholders
- Expose trade-offs and uncertainties clearly
- Link model outputs to daily realities
- Maintain credibility and openness

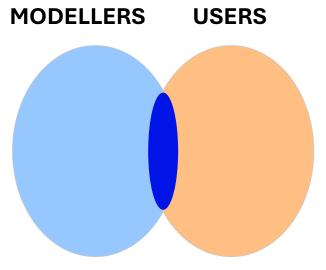


### **The Perception Gap**

#### How Non-Modellers Use Energy Scenarios



- Insights from interviews with Swiss Stakeholders:
- Users trust institutions, not model depth
- Trust is highest in academic and public studies
- «Scenario» = assumptions for modellers, forecasts for users
- Users expect transparency and social realism
- Mixed views from users on whether scenarios show the most likely or the full range of outcomes



Focus on assumptions & parameters Explore what could happen Prioritise internal consistency Communicate uncertainty ranges Expect forecasts or predictions Seek policy relevance & clarity Want transparency & realism Judge by institutional trust

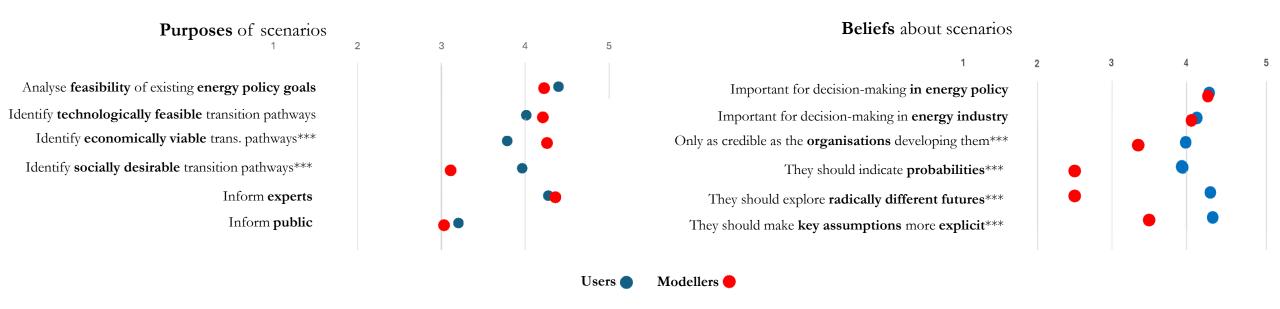
Braunreiter, Lukas, and Yann Blumer. 2018. "Of Sailors and Divers: How Researchers Use Energy Scenarios." Energy Research & Social Science 40 (June): 118–26. https://doi.org/10.1016/j.erss.2017.12.003

Braunreiter, Lukas, Christina Marchand, and Yann Blumer. 2023. "Exploring Possible Futures or Reinforcing the Status Quo? The Use of Model-Based Scenarios in the Swiss Energy Industry." Renewable and Sustainable Energy Transition 3 (August): 100046. https://doi.org/10.1016/j.rset.2023.100046

# Bridging Expertise and Experience Perception studies can build capacity for interpretation



Users call for more transparency and greater attention to social and political feasibility



Note: Assessment by energy modelers (n = 105) and users (n = 244) of the importance of different purposes of model-based energy scenarios on a five-point scale. Dots represent group means, asterisks indicate significant differences between group means based on independent-sample t-tests (two-tailed), \*\*\*p < 0.001

Note: Agreement by energy modelers (n = 105) and users (n = 244) to beliefs about model-based energy scenarios on a five-point scale. The dots represent group means asterisks indicate significant differences between group means based on independent-sample t-tests (two-tailed), \*\*\*p < 0.001.

Blumer, Y., Wemyss, D., & Braunreiter, L. (2024). Beyond the usual suspects: Contrasting perspectives of developers and peripheral users of model-based energy scenarios. *Environmental Research: Energy*, 1(4), 041001. <a href="https://doi.org/10.1088/2753-3751/ad96be">https://doi.org/10.1088/2753-3751/ad96be</a>

## Making Scenarios Tangible: The Serious Game

#### Translate numbers into experiences



- Serious Games: games that do not have entertainment, enjoyment or fun as their primary purpose (Chen & Michael, 2005)
- **Ensured Energy** = online simulation of the Swiss energy system 2020-2050
- 6000 citizens/stakeholders invited; 2000+ responses; 750 completed ≥7 rounds
- Players allocate budgets, decide on energy imports, manage shocks

PLAY

ENGLISH

CREDITS

CREDIT

Play the game!!

https://sweet-sure.ch/game/

The serious game helps participants experience energy trade-offs first-hand and reflect on system complexity

# Insights from the Serious Game when stakeholders become scenario makers



Turns scenarios into interactive experiences – reducing complexity

- Lets players act, decide, and see outcomes
- Clarifies trade-offs, limits, and long-term lock-ins
- Builds intuition on how scenarios are formed
- Encourages reflection more than persuasion
- Slightly higher support for energy-related policies
- Limited impact on efficacy or attitudes
- Engages the interested more than the indifferent
- Promising tool inclusiveness remains key



Simpson T., Jones S., Brückmann G., El-Ajou W., Moreira, E., Oltra Martinez B., Krause R., Multerer M., Stadelmann I. 2025. Ensured Energy – A simulation game to elicit preferences around Swiss energy transition pathways, under review

### From Game to Deliberation: MCDA Workshops



#### transforming outputs into choices; stakeholders see how their priorities shape the energy system

- Reduce scenario complexity to a few key indicators
- Enable narrative co-creation and expose trade-offs and uncertainties
- Involve multiple experts as decision-makers to assess pathways
- Provide transparent weightings of 20 criteria across 4 dimensions — economic, environmental, sociopolitical, and resilience
- Discuss collective responses to shocks (weather, financial, societal, etc.)
- Turn model results into structured, value-based dialogue for policy insight

Siskos E., et al. A A multicriteria Group Decision Making framework for the evaluation of the sustainability and resilience of the long-term Swiss energy pathways. EURO Working Group 11-13 September, Polad

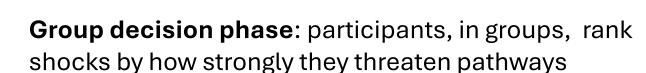
) PSI	7(1)		A STATE OF THE PARTY OF THE PAR		
Environmental Criteria					
Please vote your <u>three most important</u> environmental criteria, for the evaluation of the SURE long-term pathways for Switzerland, 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> , respectively.					
The ballot is valid only when ALL three choices are indicated.					
Vote using: × or +					
Criteria	1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>		
E <sub>1</sub> - Impacts on ecosystems					
E <sub>2</sub> - Minerals depletion					
E <sub>4</sub> - Net use of fresh water					
E <sub>5</sub> - Natural land occupation					
E <sub>8</sub> - Greenhouse gas emissions					

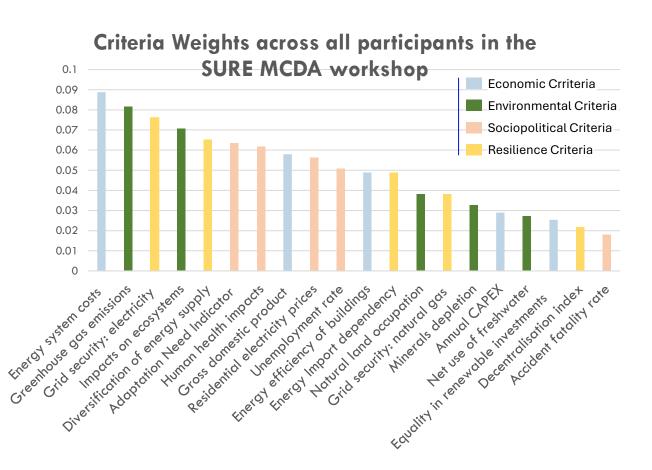


### Two phases of preference elicitation



**Voting phase**: participants select their top-three criteria → aggregated to show transparent weightings





	Sh <sub>o</sub>	Sh <sub>1</sub>	Sh <sub>2</sub>	Sh <sub>3</sub>	Sh <sub>4</sub>	Sh <sub>5</sub>
$P_1$	0.65	-0.13	0.24			
$P_2$	0.73	0.35		-0.03		-0.75
P <sub>3</sub>	0.48				-0.47	
P <sub>4</sub>	0.62	0.21				

The preferred pathway is selected, using **decision criteria** (minimax, min-max regret, La Place, etc.). For example:

<sup>&</sup>quot;Which pathway performs best on average?"

<sup>&</sup>quot;Which pathway is most robust across shocks?"

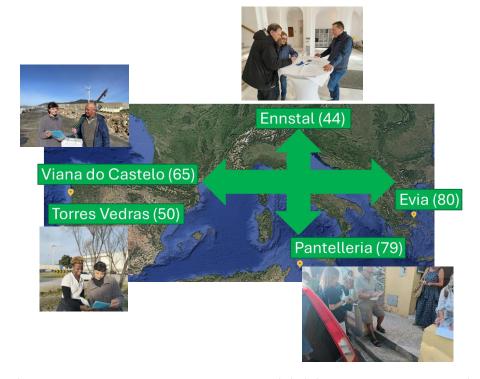
<sup>&</sup>quot;Which pathway performs best, under the worst shock?"

### **Engaging Local Communities**

link model outputs to daily realities: jobs, affordability, ...



- Stakeholders differ in socioeconomic backgrounds and scenario understanding
- PSI applies the MUSA framework to assess technology and policy acceptance or satisfaction
- Tested in 5 European sites satisfaction with nearby wind turbines
- Local priorities differ: environmental concerns vs economic, societal and individual benefits
- Visitors and tourists show the lowest wind acceptance
- Acceptance is also shaped by exposure to wind farms, national politics, and household energy costs
- MUSA reveals value gaps and consensus levers



Public discourse shows how local sensitivities shape perceptions

# Turbine 'torture' for Greek islanders as wind farms proliferate

Agii Apostoli (Greece) (AFP) – Until a few years ago, Agii Apostoli was seaside village on the eastern coast of Evia, drawing a modest incorand fishing.



# **MUlticriteria Satisfaction Analysis (MUSA)**

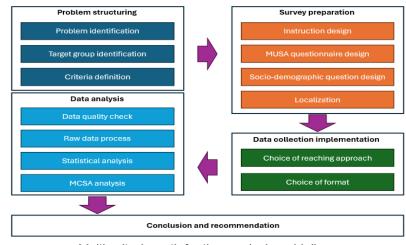




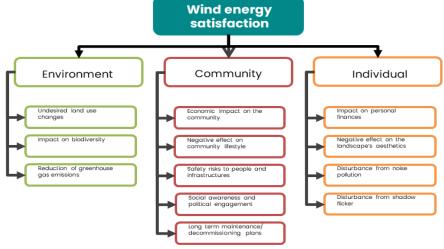
#### moving beyond single «headline satisfaction scores» to reveal what really matters

- Standard surveys only give overall satisfaction/acceptance (headline score = one number showing how satisfied people say they are)
- They don't explain why people feel that way
- MUSA uses non-linear satisfaction functions
- Identifies what matters most (e.g. environment, visuals, economics)
- Segments findings by location and stakeholder group
- Reveals what to improve, where, and for whom
- Enables socially grounded and fair technology deployment or policy acceptance

MUSA enriches standard survey with MCDA logic



Multi-criteria satisfaction analysis guideline



Criteria tree defined for MUSA in WIMBY project

# Stakeholder Forum: From Dialogue to Shared Ownership maintaining credibility and openess



- Bring together modellers, policymakers, business, and civil society
- Turn technical insights into policy-relevant messages
- Debate trade-offs, fairness, and feasibility of pathways
- Jointly interpret scenario results
- Build trust and alignment across institutions
- Co-shape adaptive policy pathways and research priorities

#### **Other SURE Engagement Activities:**

- "**7 Difference**" Flyer: quiz to spark dialogue on energy and sustainability
- "Musical Chairs as Commons": participatory game on resource competition and cooperation
- "Policy Document": an interactive, co-created output linking SURE's impact model with stakeholder insights













### **Bringing It All Together: The Scenario Communication Toolbox**



Tool	Function	Outcome
<ul><li>Serious Game</li></ul>	Immersion & learning	<ul> <li>Public engagement; makes scenarios tangible; fosters informed dialogue and awareness of system complexity</li> </ul>
<ul><li>MCDA Workshops</li></ul>	<ul><li>Structured reflection</li></ul>	<ul> <li>Surfaces biases and priorities; increases transparency; builds ownership &amp; trust</li> </ul>
<ul><li>Perception Surveys</li></ul>	<ul><li>Map trust &amp; expectations of modellers and users</li></ul>	<ul> <li>Exposes expectation and trust gaps; clarifies interpretation; supports accessible and targeted framing</li> </ul>
<ul><li>MUSA framework</li></ul>	<ul><li>Satisfaction analysis</li></ul>	<ul> <li>Reveals local acceptance drivers; connects scenarios to lived experiences</li> </ul>
<ul><li>Stakeholder forums</li></ul>	<ul> <li>Co-creation spaces translating findings into policy guidance</li> </ul>	<ul> <li>Amplify reach, built shared narratives across sectors; strengthen political support for transition pathways</li> </ul>

These tools help move from models to meaning – building shared understanding, trust and ownership of the scenarios



# My thanks go:



Perception studies (SWEET CoSi Project)

Dr. Yann Blummer, ZHAW, yann.blumer@zhaw.ch



Serious Game (SWEET SURE Project)

Prof. Dr. Isabelle Stadelmann-Stefen, University of Bern, isabelle.stadelmann@unibe.ch



MCDA (SWEET SURE Project)
Prof. Eleftherios Siskos, University of Crete, esiskos@tuc.gr



MUSA (WIMBY Project)
Dr. He Huang, PSI, river.huang@psi.ch



Stakeholder Forum (SWEET SURE Project)
MSc Evgenia Tsianou, PSI, evgenia.tsianou@psi.ch



MCDA & MUSA (SWEET SURE Project coordinator)
Dr. Peter Burgherr, PSI, peter.burgherr@psi.ch

Contact:
Evangelos Panos
evangelos.panos@psi.ch