# Overview Greenpeace Renewable Energy Campaigning

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Sven Teske
Greenpeace International





#### RE is a solution – for what?

 People need to know (and agree) that there is a problem (see "Angry Kid Clip"

### RE is not a "feel good issue" anymore!

- The biggest problem in the past was, that everybody agrees that RE are great...
- RE seen only as a nice + expensive toy
- Don't react on each and every counter-argument!





## RE the important phase started as they gain market shares!

- First they ignore you, than they laugh about you, than the fight you, and than you win...(Gandhi)
- RE do today, what the conventional energy industry said they never can – "RE deliver!"
- Politicians need to understand, that they can not "please" everybody – they need to decide for a system change!





## **RE Communication – depends on your location**

There are 4 different "country clusters":

- "Technology driven" e.g. Germany + Japan
- "Factory driven" e.g. China
- "Resource driven" e.g. Australia + Canada
- "Customer driven" e.g. developing countries with growing energy demand and no own resources

Each "Cluster" has VERY different discussions.



### **RE Communication – each audience requires different materials**

There are 4 target audiences with different material requirements

RE for "Dummies": A graph + max 1 page

RE for Policy Makers:
 1 number (Jobs / Investment) + max ½ page

RE for Media: Facts (as a service) + a "sound bite"

RE for Industry + Science: Solid Technical + Economic Information





### **E[R]** Scenarios have a parameter for each audience:

X Jobs: Politicians

Y Investments: Finance Sector

Technology pathway: Energy Industry

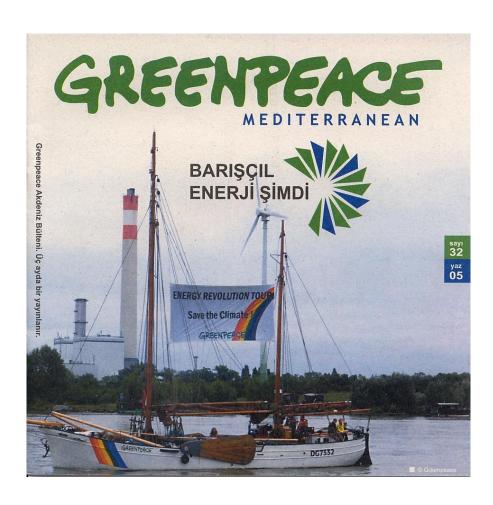
CO2 reduction +

Nuclear + Coal phase-out dates: "Environment Audience"





**Public Audience** 



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the climate solution:

energy [r]evolution and protecting ancient forests



# Greenpeace energy eG – energy cooperative

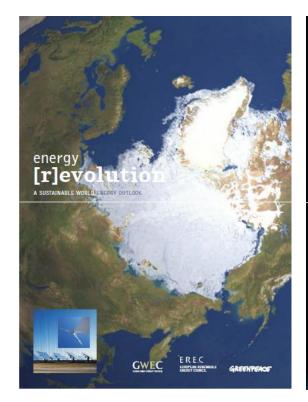
- 120,000 customers
- annual turn-over : 95million Euro

- 2000 2012: 100 million Euro investment in RE
- approx. 85 employees

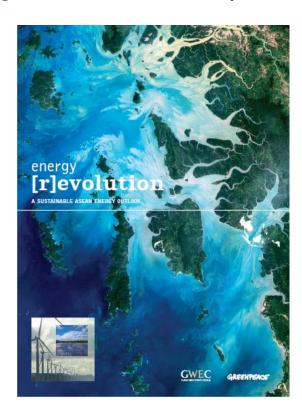


### Publications 2012/2013

#### **Energy [R]evolution & Technical Reports**







**Technical Audience** 

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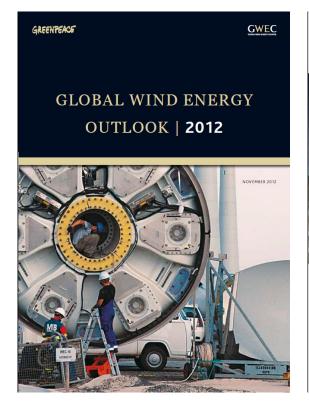
the climate solution:

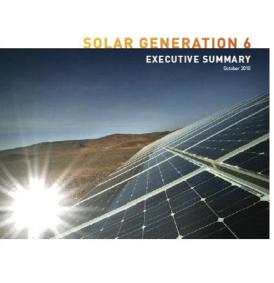




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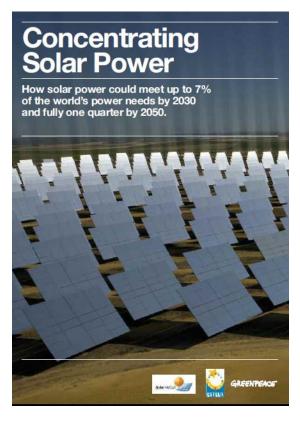
#### **Energy [R]evolution & Technical Reports**





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**EPIA** 



**Technical Audience** 

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### Publications 2012/2013

1.	E[R] Japan	(03/2012)
2.	E[R] South Korea	(04/2012)
3.	E[R] Global	(06/2012)
4.	E[R] Czech Rep.	(06/2012)
5.	E[R EU 27	(10/2012)
6.	E[R] India	(11/2012)
7.	E[R] Finland	(11/2012)
8.	E[R] Romania	(11/2012)

Global Wind Energy Outlook

#### **Energy [R]evolution & Technical Reports**

9.	E[R] Mexico	(01/2013)
10.	E[R] France	(01/2013
11.	E[R] New Zealand	(02/2013)
12.	E[R] Israel	(04/2013)
13.	E[R] Brazil	(08/2013)
14.	E[R] ASEAN	(09/2013)
15.	E[R] Poland	(10/2013)
16.	E[R] Switzerland	(10/2013
17.	E[R] Italy	(11/2013)
18.	E[R] USA	(11/2013)

19. E[R] Turkey



(11/2012)





(12/2013)