

# Enabling Measures Roadmap for Green Hydrogen



Europe



Japan

*Version: January 2022*

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**Version:** January 2022

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# Overview of the Initiative

The World Economic Forum and IRENA are pleased to present the Enabling Measures Roadmaps for Green Hydrogen (Europe and Japan)

The Roadmaps were developed through the World Economic Forum's Accelerating Clean Hydrogen Initiative and IRENA's Collaborative Framework on Green Hydrogen

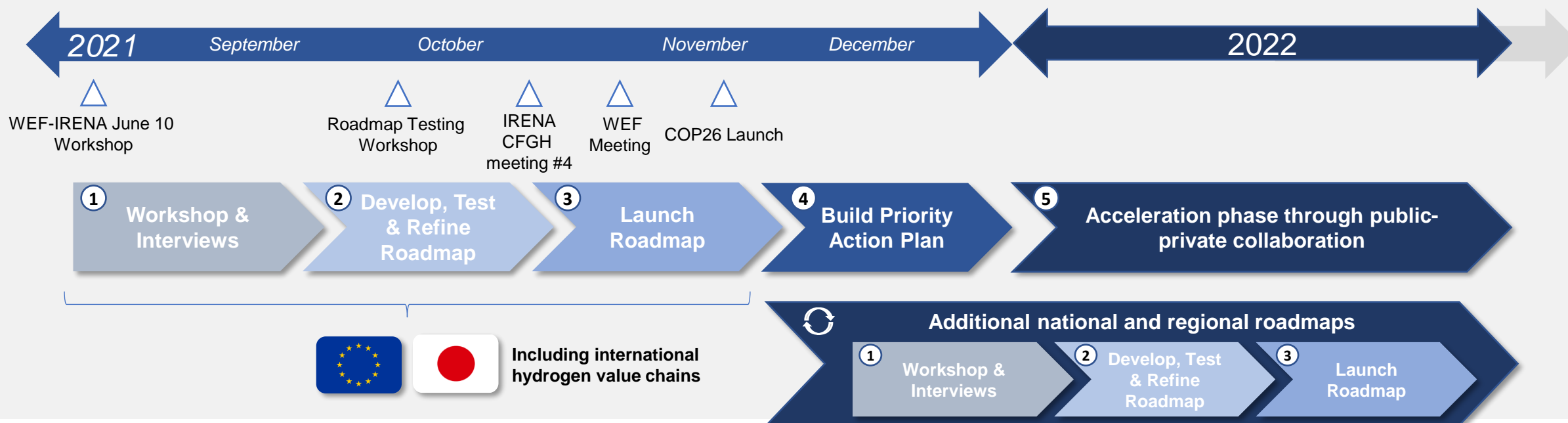
## Activities under the joint initiative:

- 1 *Identify barriers to scale up markets and the corresponding critical enabling measures needed to support their removal (this document).*
- 2 *Identify priority enabling measures requiring accelerated action.*
- 3 *Convene dialogue and collaborative activity between policy makers, industry and other key stakeholders to accelerate priority enabling measures.*

# Enabling Measures Roadmap: Plan Overview

**Enabling Measures.** For the purpose of the initiative, the term *enabling measures* should be defined as actions and activities that drive the accelerated growth of **a traded green hydrogen market**. It is envisaged that these *enabling measures* will support the development of the traded market primarily through policy, standards, regulation and also more intangible elements such as cooperation and public acceptance of green hydrogen.

## Timeline



# Enabling Measures Roadmap: Consultation Process

THE PURPOSE OF THE ROADMAP IS TO IDENTIFY THE KEY ACTIONS REQUIRED TO REACH A SCALED AND TRADED GREEN HYDROGEN MARKET

The Roadmap is a toolbox for policy makers, identifying the top ten enabling measures and critical timelines required to reach scale

The first Roadmaps focus on Europe and Japan



...with other countries and regions to follow



## Activity Timeline

10<sup>th</sup> June 2021

July - September 2021

21<sup>st</sup> October 2021

Tuesday 26<sup>th</sup> October 2021

4<sup>th</sup> November 2021

Ongoing Programme



**Joint IRENA-WEF Workshop on Enabling Measures for Green Hydrogen**



**Consultations** with industry and international organisations on key enabling measures for green hydrogen



**IRENA 4<sup>th</sup> Collaborative Framework on Green Hydrogen Meeting** to present first draft of the Roadmap and gather feedback



**WEF Accelerating Clean Hydrogen Initiative Meeting** to present first draft of the Roadmap and gather feedback



**Enabling Measures Roadmap for Green Hydrogen launch on Energy Day at COP26**



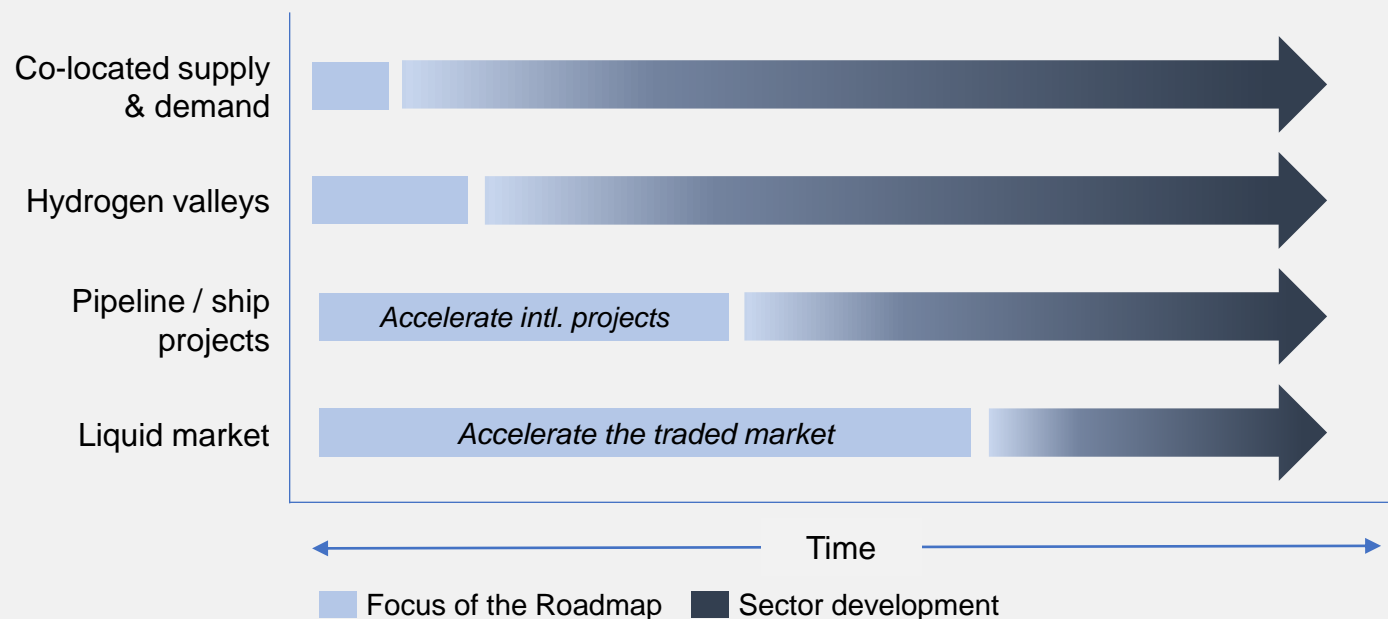
**Additional national and regional roadmaps & Acceleration programme (implementation)**

# Enabling Measures Roadmap: Key Focus

## Hypothesis:

The traded green hydrogen market will develop after lower risk business cases have been proven. In order to accelerate the green hydrogen market at a global scale, key enabling measures for **international / regionally traded markets** must be brought forward and accelerated in the short / mid term – within the next 5-10 years.

## Timeline of Development



## Enabling Measures Roadmap for Green Hydrogen

**Top 10 objectives and supporting enabling measures**  
to accelerate the hydrogen market to get to scaled / traded markets

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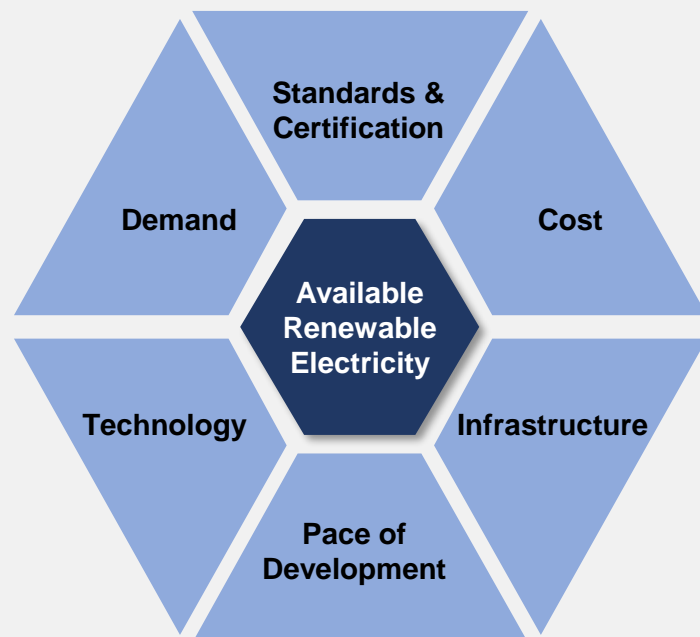


# Building the Roadmap framework: Barriers to Scale

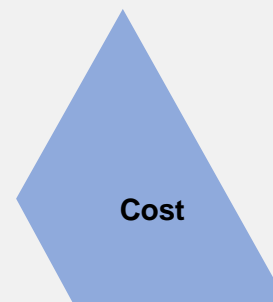
## STEP 1 – Identify Barriers

## STEP 2 – Breakdown Barriers to *Level 2*

### CORE INTERRELATED BARRIERS



### EXAMPLE LEVEL 1 BARRIER



### LEVEL 2 BARRIERS

1. Lack of carbon cost internalisation
2. Lack of upstream support
3. Lack of downstream support
4. Unfit market design

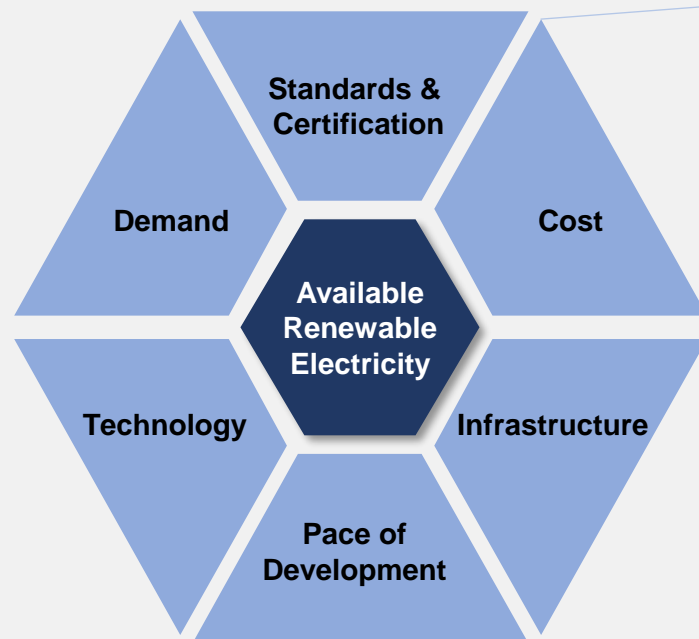
See [appendix](#) for Level 2 breakdown

# Building the Roadmap framework: Enabling Measures

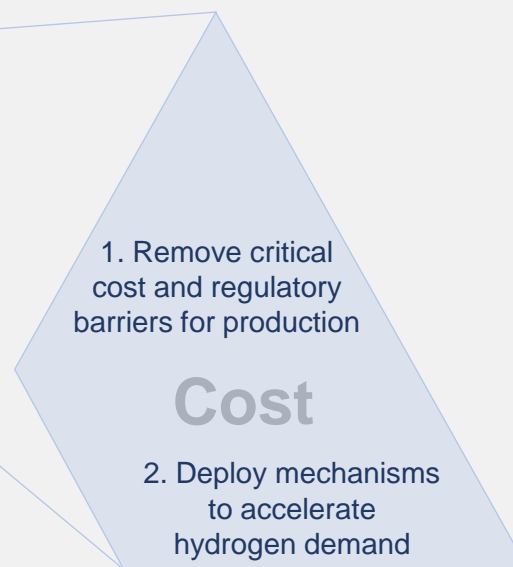
## STEP 3 – Identify Objectives

## STEP 4 – Identify Enabling Measures

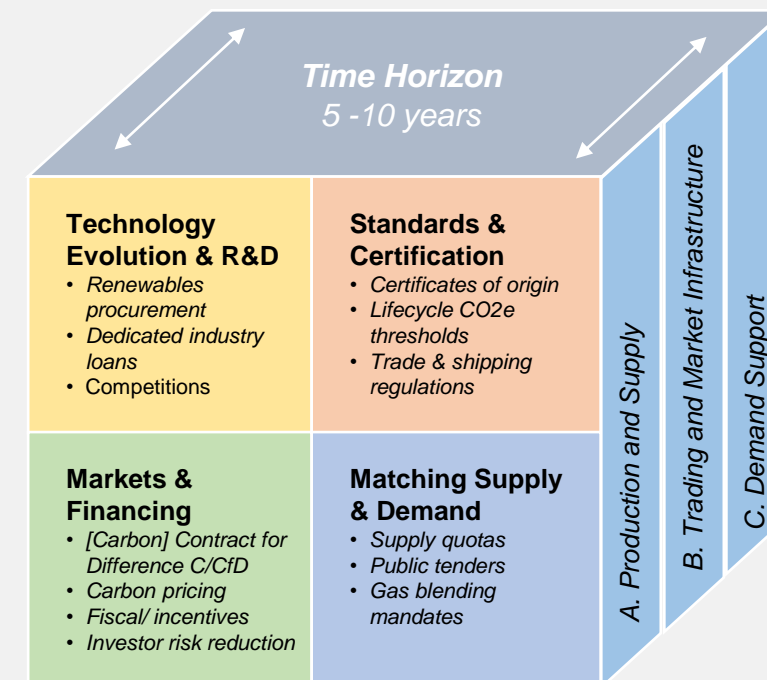
### BARRIERS



### OBJECTIVES



### ENABLING MEASURES



The *Enabling Measures* focus on removing barriers through collaboration and policy

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- Outcomes



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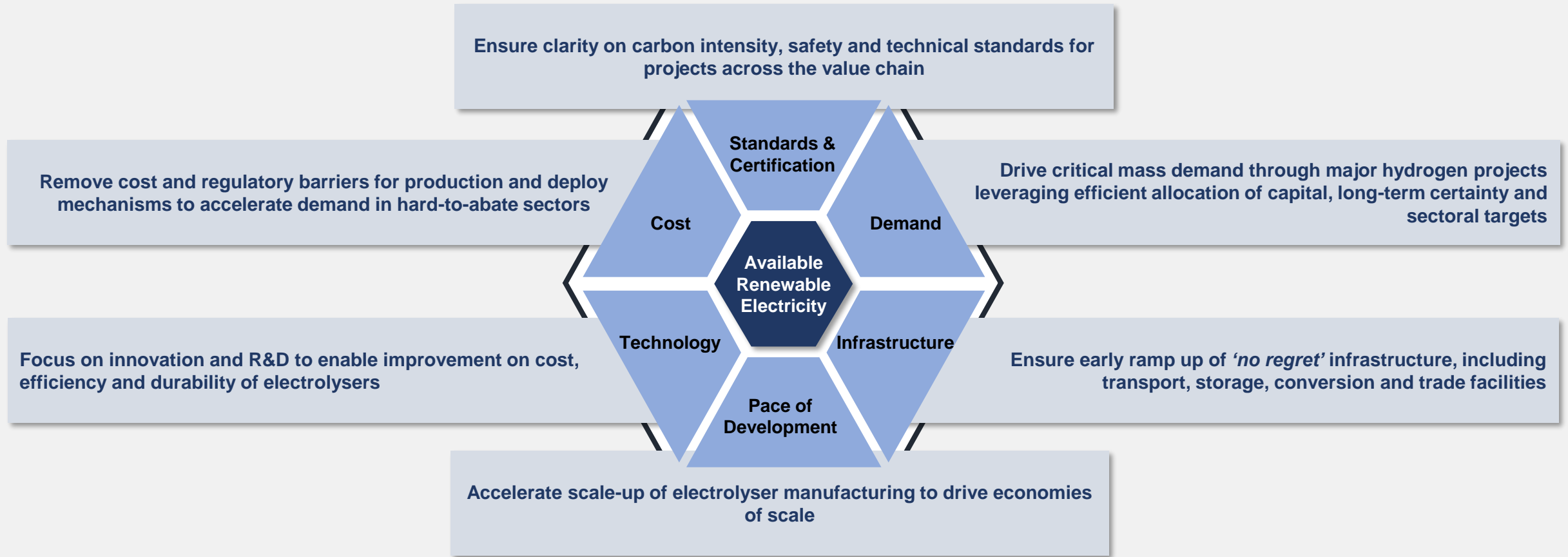


Barrier



Objectives

# Key Objectives per Barrier



Available  
Renewable  
Electricity

*Significant ramp up and deployment of renewable generation through ambitious targets, incentives and energy system design*

Available  
Renewable  
Electricity

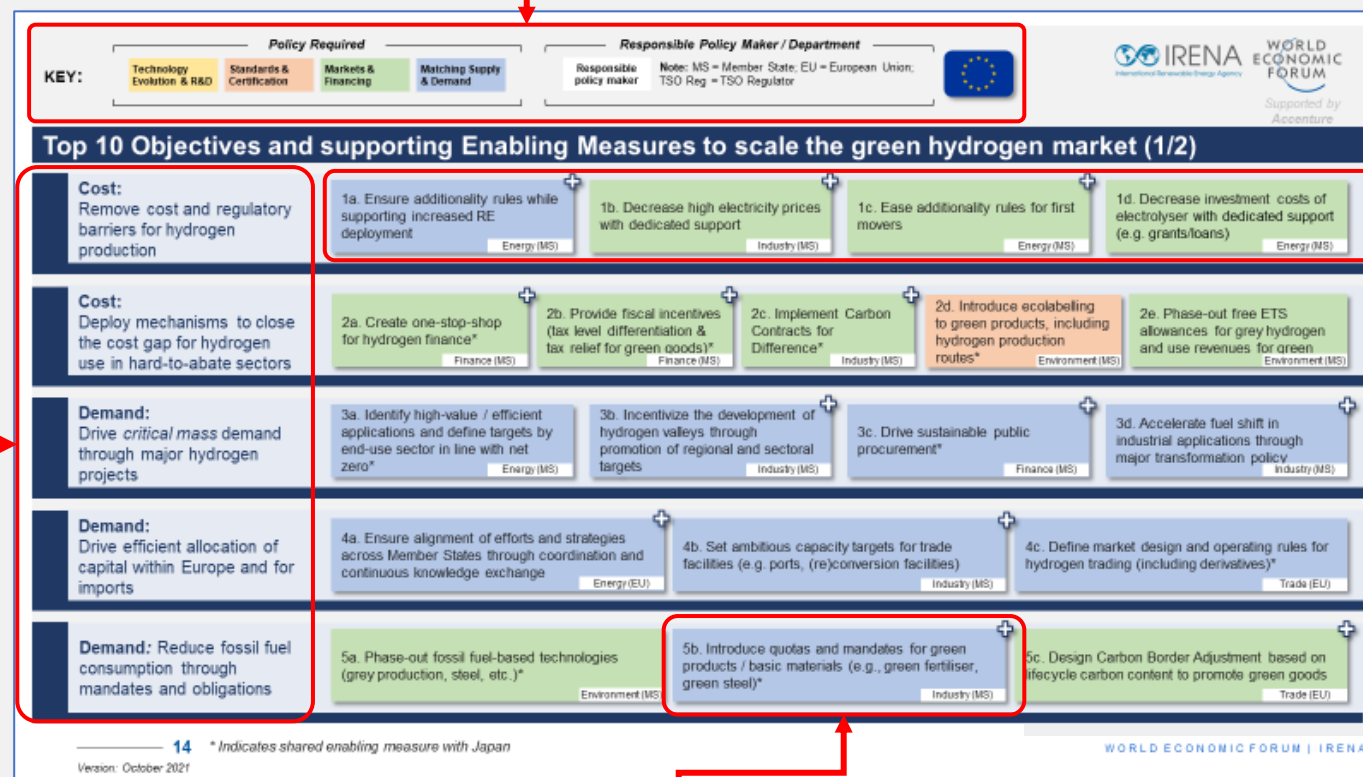
# Navigating the Roadmap

2

Key of supporting information for the enabling measures

1

Top objectives grouped by the relevant barrier to market development



3

Key enabling measures required to achieve the identified objective

4



'Click here' link to each Enabling Measure's Deepdive information

KEY:

Technology  
Evolution & R&D

Standards &  
Certification

Markets &  
Financing

Matching Supply  
& Demand

Policy Required

Responsible Policy Maker / Department

Responsible  
policy maker

Note: MS = Member State; EU = European Union;  
TSO Reg = TSO Regulator



## Top 10 Objectives and supporting Enabling Measures to scale the green hydrogen market (1/2)

**Cost:**  
Remove cost and regulatory  
barriers for hydrogen  
production

1a. Ensure additionality rules while  
supporting increased RE  
deployment

Energy (MS)

1b. Decrease high electricity prices  
with dedicated support

Industry (MS)

1c. Ease additionality rules for first  
movers

Energy (MS)

1d. Decrease investment costs for  
electrolysers with dedicated  
support (e.g. grants/loans)

Energy (MS)

**Cost:**  
Deploy mechanisms to close  
the cost gap for hydrogen  
use in hard-to-abate sectors

2a. Create one-stop-shop  
for hydrogen finance\*

Finance (MS)

2b. Provide fiscal incentives  
(tax level differentiation &  
tax relief for  
green goods)\*

Finance (MS)

2c. Implement Carbon  
Contracts for  
Difference\*

Industry (MS)

2d. Introduce ecolabelling  
to green products, including  
hydrogen production  
routes\*

Environment (MS)

2e. Phase out free ETS  
allowances for grey hydrogen  
and use revenues  
for green

Environment (MS)

**Demand:**  
Drive *critical mass* demand  
through major hydrogen  
projects

3a. Identify high-value / efficient  
applications and define targets by  
end-use sector in line with net  
zero\*

Energy (MS)

3b. Incentivize the development of  
hydrogen valleys through  
promotion of regional and sectoral  
targets

Industry (MS)

3c. Drive sustainable public  
procurement\*

Finance (MS)

3d. Accelerate fuel shift in  
industrial applications through  
major transformation  
policy

Industry (MS)

**Demand:**  
Drive efficient allocation of  
capital within Europe and for  
imports

4a. Ensure alignment of efforts and strategies  
across Member States through coordination and  
continuous knowledge exchange

Energy (EU)

4b. Set ambitious capacity targets for trade  
facilities (e.g. ports, (re)conversion facilities)

Industry (MS)

4c. Define market design and operating rules for  
hydrogen trading (including derivatives)\*

Trade (EU)

**Demand:** Reduce fossil fuel  
consumption through  
mandates and obligations

5a. Phase out fossil fuel-based technologies  
(grey production, steel, etc.)\*

Environment (MS)

5b. Introduce quotas and mandates for hydrogen,  
green products, basic materials (e.g., green  
fertiliser, green steel)\*

Industry (MS)

5c. Design Carbon Border Adjustment based on  
lifecycle carbon content to promote green goods

Trade (EU)

## KEY:

## Policy Required

Technology  
Evolution & R&DStandards &  
CertificationMarkets &  
FinancingMatching Supply  
& Demand

## Responsible Policy Maker / Department

Responsible  
policy maker**Note:** MS = Member State; EU = European Union;  
TSO Reg = TSO Regulator

## Top 10 Objectives and supporting Enabling Measures to scale the green hydrogen market (2/2)

**Infrastructure:**

Ensure early ramp up of 'no regret' infrastructure

6a. Clarify governance of the hydrogen transmission network

TSO Reg (EU)

6b. Set up a flexible regulatory framework adjustable based on market developments

TSO Reg (EU)

6c. Integrate long-term planning of hydrogen, power and gas infrastructure

TSO Reg (EU)

6d. Specify interoperable quality standards and definitions

TSO Reg (EU)

6e. Introduce capacity payments to support ramp-up of infrastructure

TSO Reg (EU)

**Standards & Certification:**

Ensure clarity on technical and safety standards for project development

7a. Define technical standards for new parts of the value chain beyond production (transportation, storage, conversion)\*

Industry (EU)

7b. Define technical standards for hydrogen derivatives (e.g. ammonia, synthetic fuels)\*

Industry (EU)

7c. Develop safety standards for new hydrogen carriers\*

Industry (EU)

**Standards & Certification:**

Ensure clarity on carbon intensity standards through a guarantee of origin scheme

8a. Set clear carbon intensity definitions, thresholds, boundaries for hydrogen production\*

Environment (EU)

8b. Ensure Member States, EU and exporters use the same methodology and scope for carbon intensity

Environment (EU)

8c. Define carbon intensity standards for hydrogen derivatives (ammonia) and liquid hydrogen

Environment (EU)

8d. Introduce environmental externalities (water, land, etc) in the certification process

Environment (EU)

**Pace of Development:**

Hyperscale electrolyser deployment and remove barriers to growth

9a. Set electrolyser manufacturing capacity targets

Industry (EU)

9b. Set specific targets for electrolyser components to support supply chains (e.g. membranes, electrodes etc.)

Industry (EU)

9c. Drive automation of electrolyser production and increase raw material efficiency (e.g. recycling)

Industry (EU)

9d. Identify critical skills and develop strategy to ensure availability of qualified workforce\*

Research (EU)

**Technology:**

Focus innovation and R&amp;D to enable technology scale up

10a. Focus R&amp;D to improve technology performance of electrolysers including, durability, cost and efficiency

Research (EU)

10b. Deploy pilot projects to build experience with commercial-size facilities\*

Research (EU)

10c. Identify possible long term supply chain bottlenecks by value chain component

Research (EU)

KEY:

Technology  
Evolution & R&DStandards &  
CertificationMarkets &  
FinancingMatching Supply  
& Demand

Policy Required



Barrier

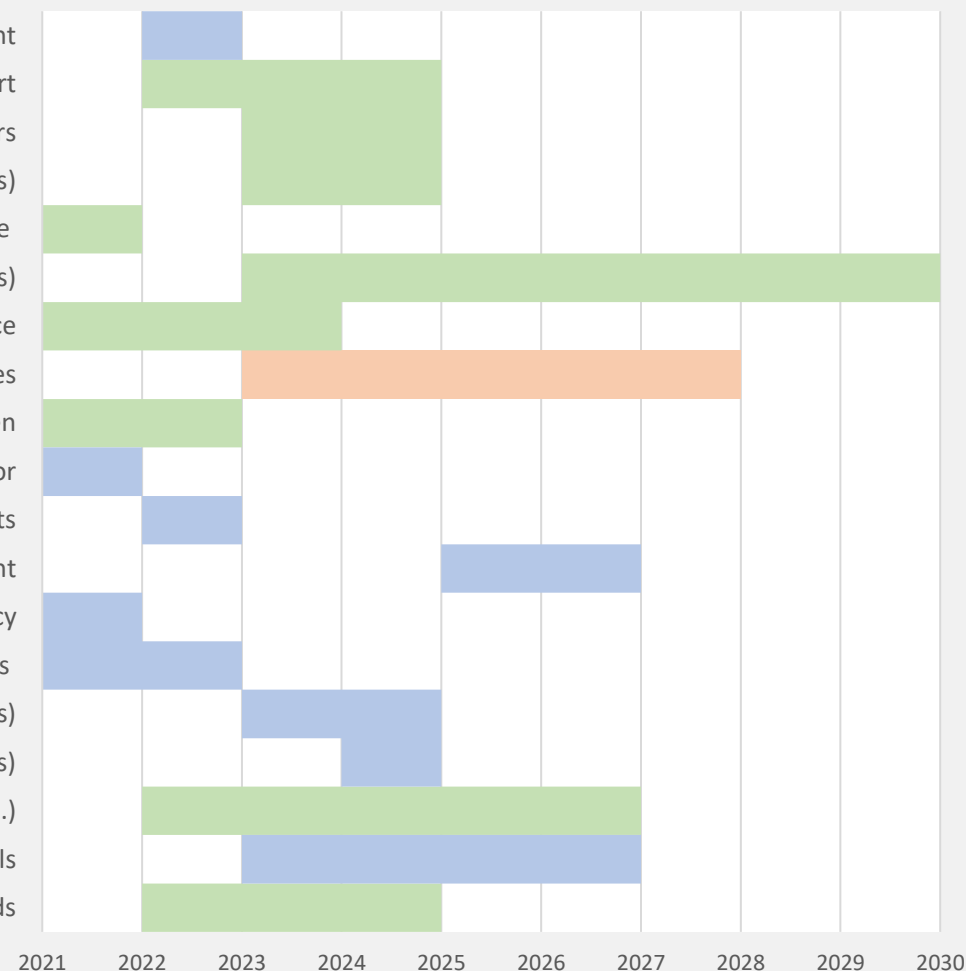


## Enabling measures: target timeline for implementation (1/2)

Cost

Demand

- 1a. Ensure additionality rules while supporting increased RE deployment
- 1b. Decrease high electricity prices with dedicated support
- 1c. Ease additionality rules for first movers
- 1d. Decrease investment costs for electrolyser with dedicated support (e.g. grants/loans)
- 2a. Create one-stop-shop for hydrogen finance
- 2b. Provide fiscal incentives (tax level differentiation & tax relief for green goods)
- 2c. Implement Carbon Contracts for Difference
- 2d. Introduce ecolabelling to green products, including hydrogen production routes
- 2e. Phase out free ETS allowances for grey hydrogen and use revenues for green
- 3a. Identify high-value / efficient applications and define targets by end-use sector
- 3b. Incentivize the development of hydrogen valleys through regional and sectoral targets
- 3c. Drive sustainable public procurement
- 3d. Accelerate fuel shift in industrial applications through major transformation policy
- 4a. Ensure alignment of efforts and strategies across Member States
- 4b. Set ambitious capacity targets for trade facilities (e.g. ports, (re)conversion facilities)
- 4c. Define market design and operating rules for hydrogen trading (including derivatives)
- 5a. Phase out fossil fuel-based technologies (grey production, steel, etc.)
- 5b. Introduce quotas and mandates for hydrogen, green products, basic materials
- 5c. Design Carbon Border Adjustment based on lifecycle carbon content to promote green goods





KEY:

Technology  
Evolution & R&DStandards &  
CertificationMarkets &  
FinancingMatching Supply  
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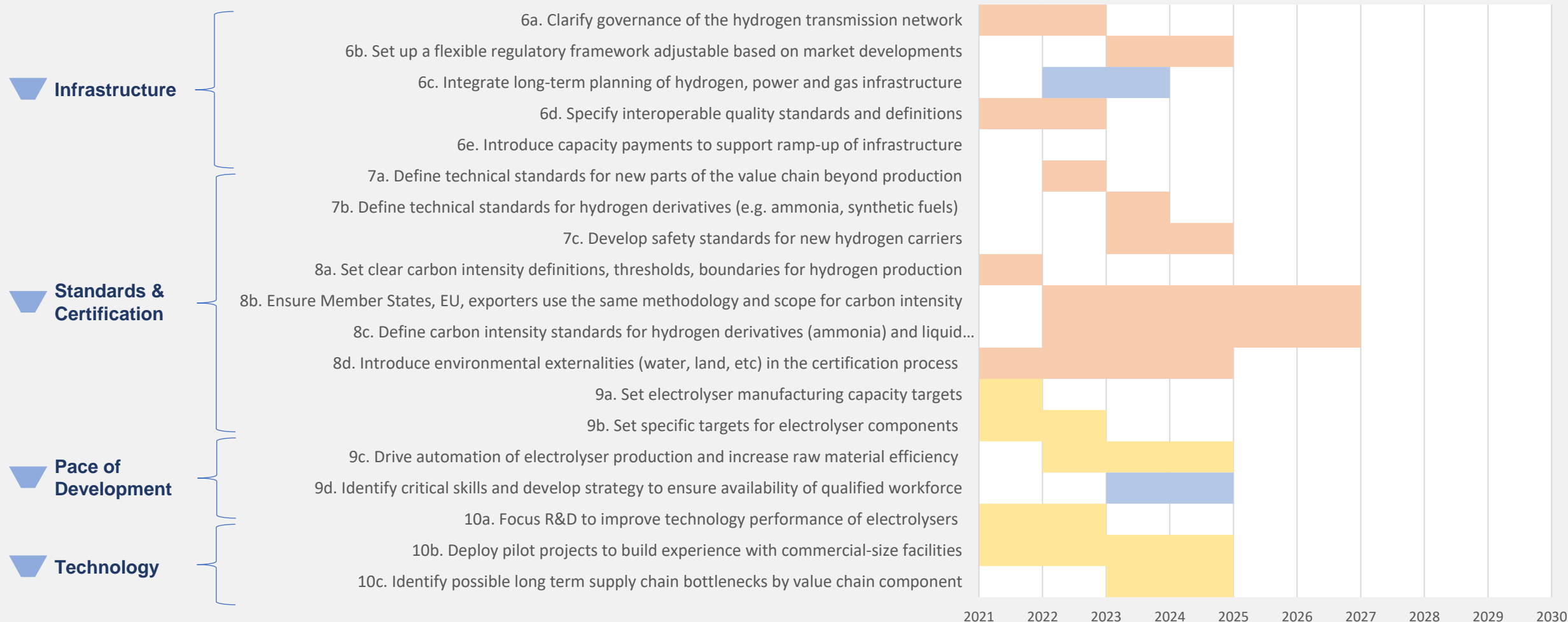
Policy Required



Barrier



## Enabling measures: target timeline for implementation (2/2)





# Outcomes per Barrier for Europe

Indicative outcomes if enabling measures are implemented and objectives achieved

Barrier	Outcome 2021 - 2023	Outcome 2023 - 2026	Outcome 2026 – 2030
<b>Cost</b>	Clarity on type (grants, CCfD, auctions), magnitude (i.e. level of support) and time horizon for policy instruments to cover the cost gap of green hydrogen and imported products.	Policy instruments are fully in place at the EU and Member State level, providing confidence for business cases across multiple applications.	Demand growth has spurred cost decrease across the value chain combined with ambitious GHG targets make hydrogen the most attractive for new facilities across industry and long-haul transport.
<b>Demand</b>	Policy instruments to promote hydrogen uptake have been identified by sector and Member State, and has been set in legislation.	Green hydrogen is replacing fossil-based hydrogen in industrial applications and its use is rapidly increasing across new applications.	The value of hydrogen is recognized across applications and uptake has been enough to decrease costs to competitive levels and develop experience through deployment.
<b>Infrastructure</b>	Clarity on governance of hydrogen infrastructure, financing mechanisms (including cost recovery) and regulation.	First few hydrogen clusters are being connected with pipelines. Largest ports are ready to receive multiple hydrogen carriers and distribute further inland.	Major industrial sites across Europe are interconnected with hydrogen pipelines. Largest ports across Europe are developing commercial-scale hydrogen import projects.
<b>Standards and certification</b>	Basic scope defined including criteria (what is being measured), levels (how much reduction), methodology (including boundaries), certifying bodies, auditing, traceability, issuing and cancelling processes, risk management and communication.	Full consistency between EU's standards and potential exporting countries. Full consistency between energy carriers. Certification has been extended to cover derivatives (including ammonia, synthetic fuels and steel).	Internationally agreed standards being used for first few commercial projects.
<b>Pace of development</b>	The electrolyser value chain has been mapped to ensure there are no bottlenecks in specific components. Electrolyzer manufacturers have a platform to coordinate efforts (e.g. Clean Hydrogen Alliance).	Cash flow for electrolyser manufacturers is positive and are able to fund manufacturing capacity expansion. Capacity is ahead of deployment and does not represent a bottleneck for deployment.	Burgeoning market growth has spurred competition and triggered innovation. Manufacturers have expanded capacity and have also greatly reduced cost to stay competitive resulting in lower capital costs.
<b>Technology</b>	Europe has aligned R&D agenda of the Clean Hydrogen Partnership with other leading hydrogen economies targeting electrolyser, conversion, shipping and re-conversion technologies.	The performance (cost, efficiency, and durability) of electrolysers have improved towards long-term goals. All the integrated pathways for hydrogen carriers have been demonstrated with multiple pilot projects. There is clarity on the conditions that favour one carrier over another that facilitates focused efforts and further progress.	R&D has been successful in bringing energy consumption of liquefaction, ammonia cracking, liquid organic hydrogen carriers dehydrogenation down. Solid oxide and anion exchange membrane have been added to the portfolio of commercial technologies.
<b>Available Renewable Electricity</b>	Clarity and certainty on the additionality rules have been provided with criteria for changes over time (in case of progressive tightening) and adjustment of renewable targets.	Green hydrogen deployment is not displacing more effective uses of renewable electricity and it is not constrained by an overly-restrictive additionality criteria.	Renewable targets, renewable deployment rates and capital mobilized have been increased to account for green hydrogen deployment.

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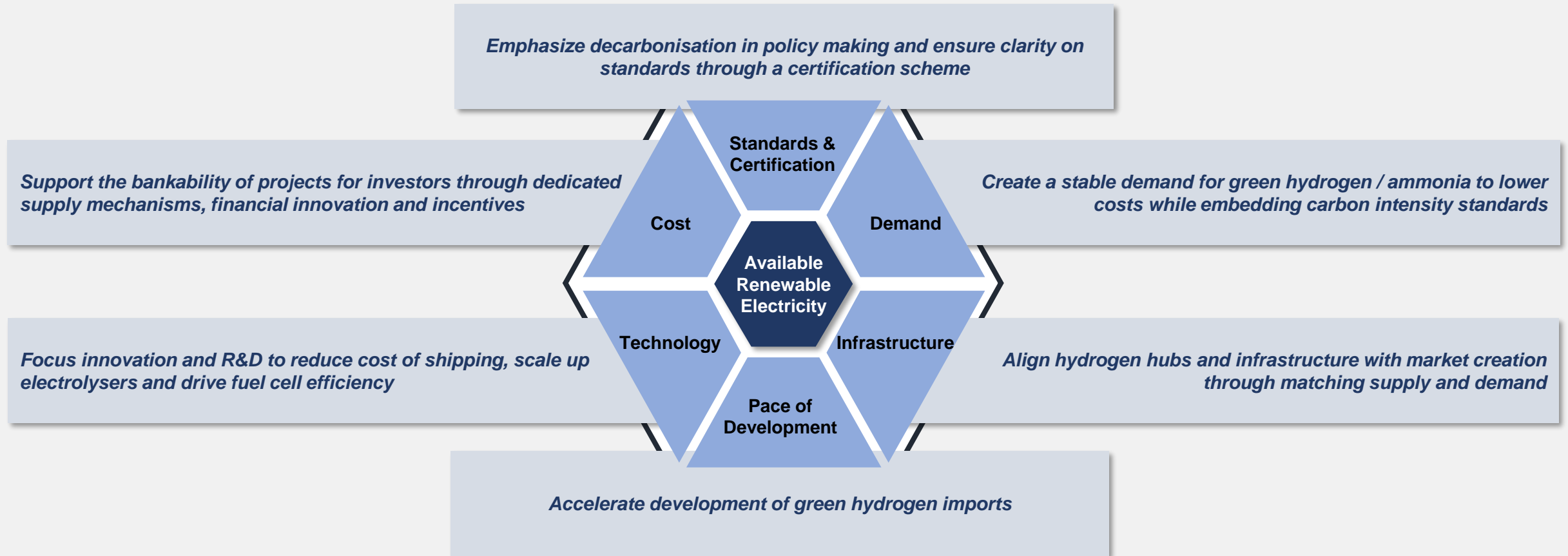


Barrier



Objectives

# Key Objectives per Barrier



Available  
Renewable  
Electricity

**Significant ramp up and deployment of renewable generation in supply countries through ambitious targets, incentives and energy system design**

Available  
Renewable  
Electricity

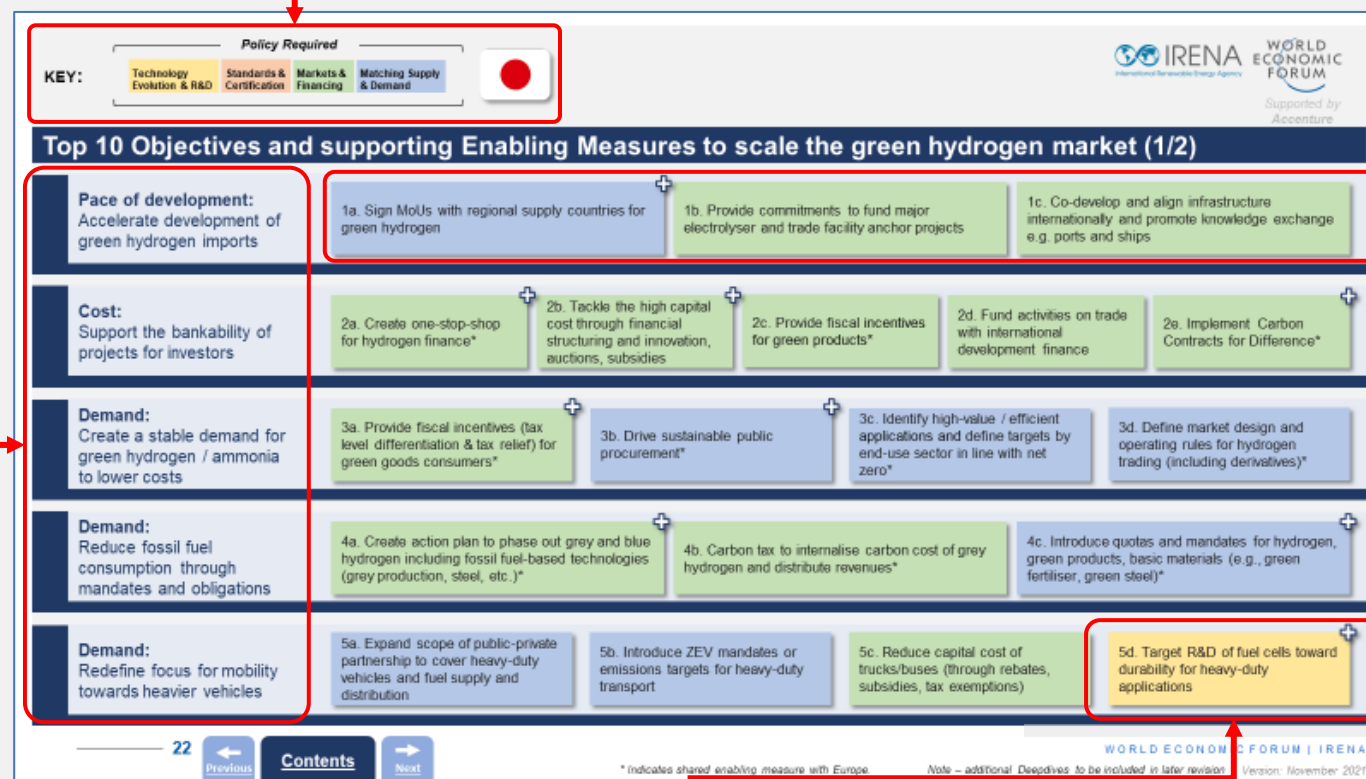
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Key of supporting information for the enabling measures

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Top objectives grouped by the relevant barrier to market development



3

Key enabling measures required to achieve the identified objective

4



'Click here' link to each Enabling Measure's Deepdive information



## Top 10 Objectives and supporting Enabling Measures to scale the green hydrogen market (1/2)

**Pace of development:**  
Accelerate development of  
green hydrogen imports

1a. Sign MoUs with regional supply countries for  
green hydrogen

1b. Provide commitments to fund major  
electrolyser and trade facility anchor projects

1c. Co-develop and align infrastructure  
internationally and promote knowledge exchange  
e.g. ports and ships

**Cost:**  
Support the bankability of  
projects for investors

2a. Create one-stop-shop for  
hydrogen finance\*

2b. Decrease investment costs for  
electrolysers with dedicated  
support (e.g. grants/loans)

2c. Fund activities on trade with  
international development finance

2d. Implement Carbon Contracts  
for Difference\*

**Demand:**  
Create a stable demand for  
green hydrogen / ammonia  
to lower costs

3a. Provide fiscal incentives (tax  
level differentiation & tax relief) for  
green goods consumers\*

3b. Drive sustainable public  
procurement\*

3c. Identify high-value / efficient  
applications and define targets by  
end-use sector in line with net  
zero\*

3d. Define market design and  
operating rules for hydrogen  
trading (including derivatives)\*

**Demand:**  
Reduce fossil fuel  
consumption through  
mandates and obligations

4a. Create action plan to phase out grey and blue  
hydrogen including fossil fuel-based technologies  
(grey production, steel, etc.)\*

4b. Carbon tax to internalise carbon cost of grey  
hydrogen and distribute revenues\*

4c. Introduce quotas and mandates for hydrogen,  
green products, basic materials (e.g., green  
fertiliser, green steel)\*

**Demand:**  
Redefine focus for mobility  
towards heavier vehicles

5a. Expand scope of public-private  
partnership to cover heavy-duty  
vehicles and fuel supply and  
distribution

5b. Introduce ZEV mandates or  
emissions targets for heavy-duty  
transport

5c. Reduce capital cost of  
trucks/buses (through rebates,  
subsidies, tax exemptions)

5d. Target R&D of fuel cells toward  
durability for heavy-duty  
applications



## Top 10 Objectives and supporting Enabling Measures to scale the green hydrogen market (2/2)

### Standards & Certification: Emphasize decarbonisation in policy making

6a. Set clear carbon intensity definitions, thresholds, boundaries for hydrogen production\*

6b. Drive carbon intensity metrics across all industries and embed carbon intensity metrics in line with a net-zero scenario within policy making

6c. Extend ecolabelling to green products, including hydrogen production routes\*

### Standards & Certification: Expand scope of certification beyond hydrogen production

7a. Define technical standards for new parts of the value chain beyond production (transportation, storage, conversion)\*

7b. Define technical standards for hydrogen derivatives (e.g. ammonia, synthetic fuels)\*

7c. Develop safety standards for new hydrogen carriers\*

7d. Ensure tradability and consistency of certificates across energy carriers (e.g. gas, electricity)

### Infrastructure: Align hydrogen hubs and infrastructure with market creation

8a. Incentivize the aggregation of demand in hydrogen valleys

8b. Drive connecting and planning of localised refuelling stations and ports

8c. Support the creation of an internal traded market for hydrogen

### Infrastructure: Ensure early ramp up of infrastructure

9a. Identify critical skills and develop strategy to ensure availability of qualified workforce\*

9b. Develop national plan for resilient / seasonal hydrogen storage

9c. Specify interoperable quality standards and definitions

9d. Leverage best practice from LNG market and infrastructure development

9e. Introduce capacity payments to support ramp up of infrastructure\*

### Technology: Focus innovation and R&D to reduce cost of shipping, electrolysers and fuel cells

10a. Develop moon-shot programme to improve technologies for shipping

10b. R&D to reduce energy consumption of ammonia cracking / LOHC dehydrogenation

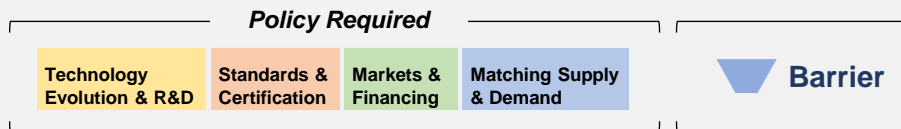
10c. Deploy pilot projects to build experience with commercial-size facilities\*

10d. Introduce performance targets for hydrogen liquefaction

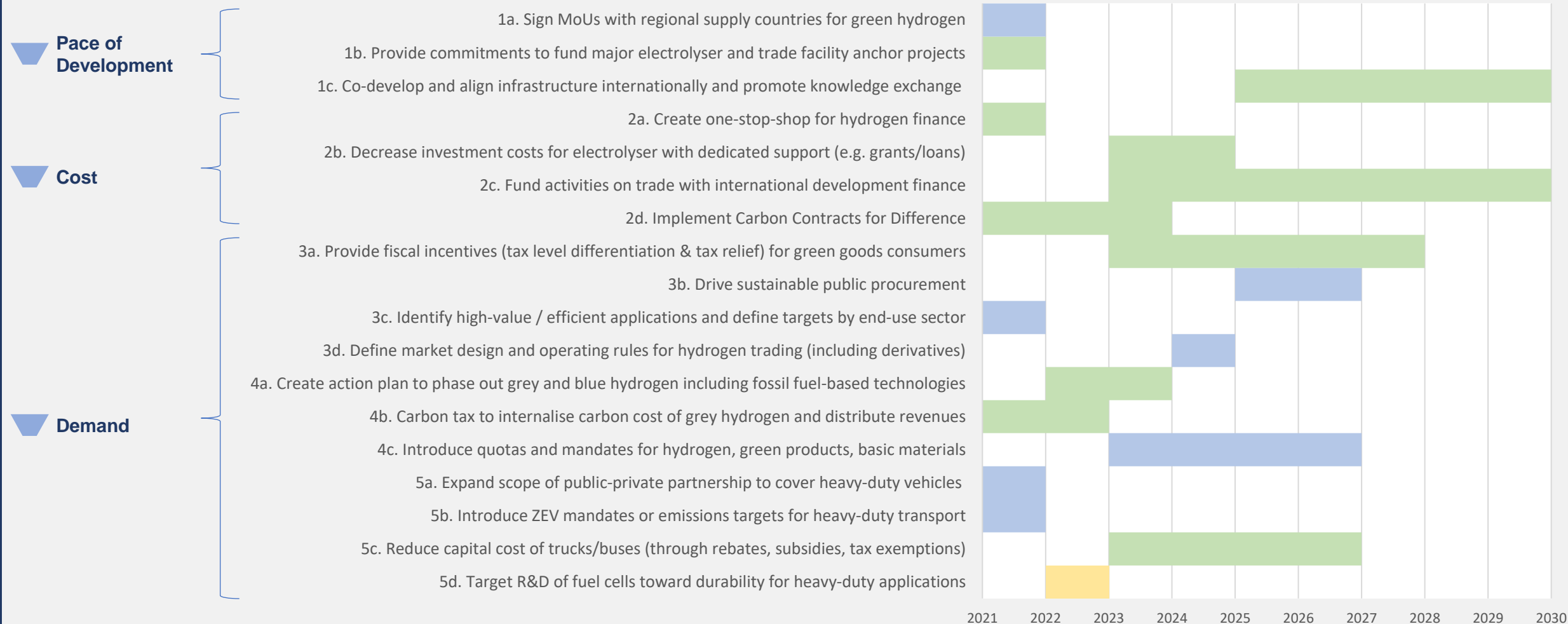
10e. Identify opportunities to couple power generation with ammonia cracking



KEY:



## Enabling measures: target timeline for implementation (1/2)





KEY:

Technology  
Evolution & R&DStandards &  
CertificationMarkets &  
FinancingMatching Supply  
& Demand

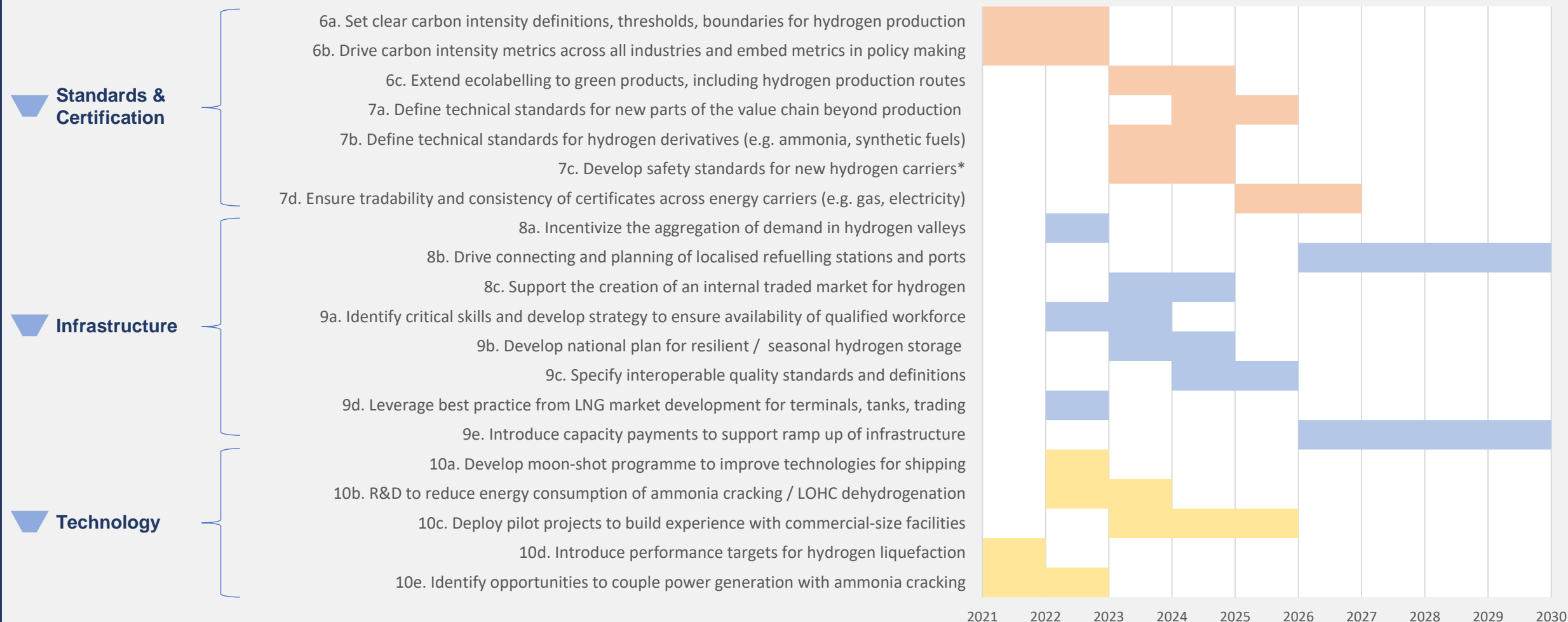
Policy Required



Barrier



## Enabling measures: target timeline for implementation (2/2)





# Outcomes per Barrier for Japan

*Indicative outcomes if enabling measures are implemented and objectives achieved*

Barrier	Outcome 2021 - 2023	Outcome 2023 - 2026	Outcome 2026 – 2030
<b>Pace of development</b>	MoUs signed with potential supply countries to develop hydrogen value chains. Major renewable electricity and electrolyser anchor projects planned and supported by government funding.	Projects are being developed from pilots to feasibility studies for commercial (>300 ktpa) scale.	Knowledge sharing in place as infrastructure is co-developed across regions to standardise core trade facilities and infrastructure unlocking lower capital costs.
<b>Cost</b>	Central hub for hydrogen project finance created with clarity on CCfDs, magnitude (i.e. level of support) and time horizon for policy instruments to cover the cost gap of green hydrogen and imported products.	Policy instruments are fully in place at the national level making it a positive business case across multiple applications.	Demand growth has spurred cost decrease as per Japan's Hydrogen Strategy combined with ambitious GHG targets make hydrogen the most attractive for new facilities across industry and long-haul transport.
<b>Demand</b>	Application for hydrogen use revaluated with the highest value application based on technology trends prioritised. Carbon pricing developed to support conversion to lower emission technology.	Policy instruments to promote hydrogen uptake have been identified by sector with legislation in place.	Green hydrogen is replacing grey hydrogen in industrial applications and is rapidly increasing across new applications.
<b>Standards and certification</b>	Basic scope defined including criteria (what is being measured), levels (how much reduction), methodology (including boundaries). In conjunction, policy makers drive carbon intensity metrics across business in line with net zero targets and pathways per industry.	Ecolabelling extended across all industries to support consumer demand for green products. Standards for transportation, storage, and derivatives aligned between industry and governing authorities such that they do not hinder financing of early major projects.	Internationally-agreed standard being used for first few commercial projects.
<b>Infrastructure</b>	Demand in critical hydrogen valleys aggregated with local government support where required. Strategy developed to support skills development for the supply chain, learning from the LNG industry.	Early hydrogen hubs begin to develop localised intra-hub trading mechanisms, supported by defined criteria for infrastructure tradability across carriers. Strategy for seasonal storage developed.	Capacity credits in place supporting underutilised infrastructure with connection developing between ports, refuelling stations and industrial hydrogen hubs in regional locations.
<b>Technology</b>	'Moon shot' programme for hydrogen or derivative transport in place. R&D focus on core technologies in place for LOHC dehydrogenation and ammonia cracking.	Learnings from pilot project scale up shared to accelerated development of commercial facilities. All the integrated pathways for hydrogen carriers have been demonstrated with multiple pilot projects. There is clarity on the conditions that favour one carrier over another and allow focusing efforts and making progress.	R&D has been successful in bringing energy consumption of liquefaction, ammonia cracking, liquid organic hydrogen carriers dehydrogenation down and adding solid oxide and anion exchange membrane to the portfolio of commercial technologies.
<b>Available Renewable Electricity</b>	Green hydrogen projects identified with supply countries with specific measures to ensure sustainability agreed.	Pilots projects for green hydrogen prove successful leading to scale up and FiD of major green hydrogen anchor projects enabled by additional renewable energy.	Renewable targets, renewable deployment rates, and capital mobilized are being increased to account for increased green hydrogen deployment and demand.

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## Create one-stop-shop for hydrogen finance

**Description:** Initiative to bring together project developers, private finance, development finance and government support under one roof to accelerating project FiDs

**Barrier Level 1:** Cost

**Barrier Level 2:** Lack of upstream / downstream support

### Key actions:

- Create a forum that connects private finance with policy makers to share perspectives on what is stopping FiD for hydrogen projects.
- Develop a framework and toolkit for the efficient allocation of capital for investors e.g. cost vs carbon reduction vs system value of hydrogen above LCOH.
- Provide technical assistance and grant funding for project development and document preparation
- Support project development through provision of project initiation and facilitation tools
- Accelerate the use of the EU taxonomy for sustainable finance for hydrogen.

### Ongoing work and examples:

- [European Hydrogen Funding Compass](#) - an online guide for stakeholders to identify public funding sources for hydrogen projects.
- EU funding mechanisms:
  - IPCEI
  - Innovation fund
  - Recovery and Resilience Fund
  - Horizon Europe
- IRENA's [Project Navigator](#) is an analogous tool for renewable projects

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## Fund activities on trade with international development finance

**Description:** Collaborate with international institutions to provide financing mechanisms that reduce the cost of capital for hydrogen projects and achieve national goals

**Barrier Level 1:** Cost

**Barrier Level 2:** Lack of upstream support

### Key actions:

- Engage with export credit agencies (ECA) and development finance institutions (DFI) in major projects developments.
- Support ECA's and DFI's ability to provide innovative low-cost finance across the value chain.
- Collaborate with financial players during research or pilot phases to develop industry knowledge of project risk profiles.
- Allocate specific funding to invest in international hydrogen projects for import-export.

### Ongoing work and examples:

- Shearman and Sterling [report](#) – Japan Bank for International Cooperation (JBIC) Act was amended in January 2020 to enable JBIC to offer a range of financial products in support of its clients' upstream, midstream and downstream hydrogen and low-carbon ammonia projects
- The [Development Bank of Japan](#) has boosted target to focus on ESG investing including hydrogen

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## Implement Carbon contracts for Difference

**Description:** [Contracts](#) that provide certainty on the costs for a hydrogen consumer by paying the difference between the carbon market price and an agreed strike price

**Barrier Level 1:** Cost

**Barrier Level 2:** Lack of downstream support

### Key actions:

- Identify target industry and high-value hydrogen application for CCfD pilot scheme.
- Ensure suitable CO2 pricing mechanism or emissions trading system is in place for target industries.
- Engage industry stakeholders on CCfD scheme design.
- Leverage best practice from renewable electricity Contracts for Difference (CfD) schemes and floating Feed in Premiums (FiP).
- Scale up programme in line with National Hydrogen strategy and net zero targets.

### Ongoing work and examples:

- Germany announced in its [Hydrogen Strategy](#) that it will launch a new Carbon Contracts for Difference (CCfD) pilot programme to support the use of hydrogen from renewable energy sources in the steel and chemical industries.
- [Netherlands SDE++ Scheme](#) provides opex support for low carbon technology similar to a commercialisation contract like a CCfD.
- [UK Government](#) Contracts for Difference (CfD) for low carbon electricity generation.
- Support to offshore wind farms in Denmark is provided by a floating feed-in premium, providing a guaranteed price level.

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## Ensure additionality rules while supporting increased renewable energy deployment

**Description:** Clear rules surrounding the additionality principle of renewables to support hydrogen project developers

**Barrier Level 1:** Cost

**Barrier Level 2:** Unfit market design

### Key actions:

- Ensure renewable energy capacity developed for green hydrogen and energy from electricity producers serving electrolyzers do not benefit from additional payments designed for decarbonisation of the power system.
- Incorporate spatial and temporal correlation between renewable energy generation and green hydrogen production as parameters to be tracked in the certification schemes (not necessary for off-grid electrolyzers).
- Accelerate the deployment of renewable energy in the power sector and address the barriers still faced by renewable energy developers to ensure a smooth transition.

### Ongoing work and examples:

- DG ENER:
  - [RED II](#): Additionality rules are included for the recognition of synthetic fuels as renewable.
  - The “[Fit for 55](#)” package proposes to extend these provisions to every sector.
- [CertifHy](#): Compliance with RED II renewable fuels for transport, which requires additionality rules to be followed.
- Lessons to be learned from [CDM](#), [CO<sub>2</sub> offsets](#) and [biofuels](#).

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## Decrease high electricity prices with dedicated support

**Description:** Reduction in cost of electricity used specifically for water electrolysis

**Barrier Level 1:** Cost

**Barrier Level 2:** Lack of upstream support

### Key actions:

- Exempt electrolyzers from taxes and fees to reduce the cost of electrolytic hydrogen, strengthening its business case.
- Assess if low taxes on tariffs can also be justified by the use of the power system during periods of high VRE production and relatively low load (when wholesale electricity prices are low).
- Find the best solution to levelling the playing field among flexible resources and avoiding excessive burdens on consumers.

### Ongoing work and examples:

- [New South Wales \(Australia\) is considering](#) exempting green hydrogen production from charges for the NSW Energy Savings Scheme, Peak Demand Reduction Scheme, Electricity Infrastructure Roadmap and GreenPower program.
- **Power system regulator:** Regulators routinely decide how consumers will pay taxes and fees. Industrial players are often partially untaxed.
- For the effect of reduced taxes and hydrogen costs see [IRENA \(2021\)](#).

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## Ease additionality rules for first movers

**Description:** Allow first movers a partial exemption from additionality rules to reduce the first mover risk

**Barrier Level 1:** Cost

**Barrier Level 2:** Unfit market design

### Key actions:

- To benefit first movers, adopt transitional measures regarding temporal and spatial correlation requirements between renewable electricity and hydrogen production.
- Assess how to implement temporal requirements that allow the operation of the electrolyzers at their optimal utilization rate, limiting the need for immediate larger renewables-based electricity generation capacity (e.g hourly correlation instead of strict simultaneity).
- Assess the long-term benefits of co-locating production and generation in the same bidding zone, considering expected grid reinforcement due to increased electrification.

### Ongoing work and examples:

- DG ENER:
  - [RED II](#): Additionality rules are included for the recognition of synthetic fuels as renewable.
  - The [“Fit for 55”](#) package proposes to extend these provisions to all sectors.
- The [Netherlands's SDE++ scheme](#) includes electrolytic hydrogen produced with grid electricity as a potential recipient of subsidy, with relaxed additionality regulations.
- [LCFS](#) in California uses average [hourly grid emissions factors](#) to estimate CO<sub>2</sub> footprint from electricity which could be used in early stages of deployment.

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## Introduce ecolabelling to green products, including hydrogen production routes

**Description:** An ecolabel shows the environmental information of products through life cycle stages e.g. from the extraction of resources to manufacturing, assembly, distribution, use, discarding and recycling

**Barrier Level 1:** Cost

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Introduce or assist the introduction of systems to collect data and track products to inform the public of the quality and sustainability of production.
- Enlarge or assist the enlargement of the current scope of ecolabels to include green hydrogen routes.
- Use ecolabels for recognition of support schemes (product-based instruments, sustainable public procurement) or to inform consumers.

### Ongoing work and examples:

- National governments in Europe, such as [Germany](#) and [United Kingdom](#), recognize that in order to kickstart demand-side policies supporting green goods, ecolabels will be necessary and are taking steps to implement them.
- The [Ecoleaf](#) (Japan) program was fully implemented in 2002 as a way of promoting an eco-conscious lifestyle among the Japanese populace through environmentally friendly goods and services. The label already certifies steel.
- Standards covering sustainability and lifecycle GHG emissions: [ResponsibleSteel standard](#), World Steel Association [lifecycle inventory methodology](#), [ISO 20915](#)

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## Decrease investment costs for electrolyzers with dedicated support (e.g. grants/loans)

**Description:** Electrolyser manufacturing volumes and sizes are still small resulting in high costs. Measures are needed to compensate the high capital cost during the initial phase until global capacity increases

**Barrier Level 1:** Cost

**Barrier Level 2:** Lack of upstream support

### Key actions:

- Establish dedicated funds or credit lines for hydrogen or specify explicit shares for hydrogen from broader economic and innovation packages.
- Provide concessional loans with favourable conditions (e.g. grace period, interest rate, payback period) for water electrolysis.
- Consider the use of convertible grants and loans to reduce the project risks.
- Provide support for project execution to decrease the construction costs.
- Promote knowledge exchange among financial institutions to facilitate understanding of project risks and mitigation measures.

### Ongoing work and examples:

- [IPCEI projects in Germany](#) (supporting 2 GW of electrolysis) and [the Netherlands](#) (supporting 2.2 GW by 2025 and 4.6 GW by 2030).
- Dedicated funds from the [Infrastructure Bill](#) in the US.
- Energy Aid Program in Finland supports up to 40% of the electrolyser investment.
- National Innovation Program Hydrogen and Fuel Cell Technology in Germany provides up to 45% funding for electrolysis projects.
- The German government has launched the [H2Global initiative](#) which is a double auction scheme with total funds of EUR 900 million. It promotes projects with an electrolyser size of at least 100 MW, enabling the construction of up to 500 MW.

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## Provide fiscal incentives (tax level differentiation & tax relief) for green goods

**Description:** Fiscal incentives refer to lower tax rates or tax relief for consumers who use green products (e.g. green steel, green fertiliser)

**Barrier Level 1:** Demand

**Barrier Level 2:** Global competitiveness

### Key actions:

- Introduce product-related economic instruments such as tax differentiation and tax relief to nudge consumers and businesses towards green products.
- Introduce tax differentiation (tax design under which rates on goods are adapted to reflect a government objective, such as climate impact), to reduced profitability for producers or incentivize the switch to green alternatives.
- Introduce tax reliefs (schemes where the expense incurred to buy a green product can be partially or totally deducted or from taxes) to encourage consumers to invest in more expensive green goods.

### Ongoing work and examples:

- Finance ministries: Taxes on goods are already occasionally shaped to mirror government objectives (e.g., luxury goods with higher VAT rates).
- OECD: OECD assesses the effect of taxation on final products and [provides guidance](#) for policy makers.
- [Enhanced Capital Allowance](#) all UK businesses can benefit from the scheme, which provides 100% tax relief on any investment in new or unused energy-saving equipment in the same tax year as the purchase is made.

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## Incentivize the development of hydrogen valleys through regional and sectoral targets

**Description:** Specific measures and initiatives to support the development of hydrogen valleys, where supply and demand are located nearby

**Barrier Level 1:** Cost

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Identify target industrial clusters or hydrogen valleys where supply and demand can be co-located or with several large hydrogen users.
- Bring together key industry players and policy makers to co-develop a regional strategy.
- Assess appropriate technologies for decarbonisation including Hydrogen, CCUS, system efficiency and circular economy.
- Include system value elements (e.g. jobs) beyond cost for the regional area.
- Define and agree targets and actions for the region and sectors in line with national net zero goals.

### Ongoing work and examples:

- [Industrial Clusters Plan](#) (Netherlands) identifies a net zero pathway for six clusters.
- [Decarbonisation Strategy](#) (UK) that identifies industrial clusters and hydrogen as a key lever for decarbonisation.
- USD 8 billion from the [Infrastructure Investment and Jobs Act](#) (US) for four hubs
- Mission Innovation's [Hydrogen Valley's Platform](#) provides an insight into the most advanced and ambitious hydrogen valleys.
- See World Economic Forum and Accenture [report](#) on Industrial Clusters including case studies e.g. [Zero Carbon Humber](#)

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## Sign MoUs with regional supply countries for green hydrogen

**Description:** Government signing memorandum of understanding to either initiate specific projects for hydrogen trade or technology transfer and knowledge exchange

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Identify potential exporting countries where green hydrogen can be produced sustainably.
- Sign MoUs for trade, aligned with national objectives and energy scenarios.
- Commit to assist exporting countries with major anchor projects, through both funding and R&D exchange.

### Ongoing work and examples:

- **National strategies** across countries include import or export targets.
- **Private and public organisations** such as producers and ports are signing MoUs.
- Germany is signing multiple MoUs with prospected exporting countries, notably supporting the production of green hydrogen with dedicated funds.
- [IPHE](#) driving clarity on international standards for production and transport.

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## Drive sustainable public procurement

**Description:** Government procurement of green products that limit GHG emissions

**Barrier Level 1:** Cost

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Introduce minimum requirements for green products in public authorities' procurement processes.
- Introduce green material requirements in policies, such as in auctions for renewable energy.
- Ensure presence of a verification and labelling system to guarantee sustainability of the products.

### Ongoing work and examples:

- [UNEP](#): The One Planet Network Sustainable Public Procurement (SPP) programme is a global multi-stakeholder platform of 130+ partners which support the implementation of SPP around the world. UNEP is a co-lead of the Program and is in charge of the Monitoring Interest Group.
- The Buy Clean California Act ([BCCA](#)) imposes a maximum acceptable Global Warming Potential limit for selected construction materials. The BCCA targets, among others, carbon emissions associated with the production of structural steel and concrete reinforcing steel.

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## Ensure alignment of efforts and strategies across Member States through coordination and continuous knowledge exchange

**Description:** Alignment of complimentary Member State hydrogen strategies across Europe

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Promote European investment abroad (European Neighbourhood Policy) and drive down the cost of shared infrastructure
- Act as a cohesive single entity to bridge the gap between the EU Hydrogen Strategy, national strategies, and required policy to drive demand with country-specific nuance.
- Identify key roles within the European Commission to streamline activities to import hydrogen e.g. Hydrogen Envoy
- Ensure an aligned European approach to the Hydrogen backbone, focusing on the import market exploring opportunities.

### Ongoing work and examples:

- [EU-GCC](#) Clean Energy Technology Network driving collaboration between Europe and GCC exporters.
- Numerous MoUs being signed between EU countries and exporting countries to explore trade opportunities (see [Green hydrogen supply: A guide to policy](#) p41)
- European Hydrogen Strategy.
- Member States' National Hydrogen Strategies.
- Coordination with supply country Energy Strategies e.g. Chile.

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## Introduce quotas and mandates for hydrogen, green products, basic materials (e.g., green fertiliser, green steel)

**Description:** Introduction of a quota of green hydrogen in final hydrogen consumption and for green goods for large consumers of the same specific target

**Barrier Level 1:** Cost

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Assess the impact of quotas on global competitiveness and profitability and identify measures to reduce impact.
- Implement green hydrogen use binding quotas or mandates for large hydrogen consumers.
- Complement existing targets by using quotas for sectors other than industry (e.g. aviation) or specific sub-sectoral targets for industry (e.g. steel).
- Ensure the scope of the certification scheme is broadened in tandem to the commodities covered under the quotas.

### Ongoing work and examples:

- Spain's hydrogen strategy, includes a 25% minimum contribution of green hydrogen with respect to the total hydrogen consumed in 2030 by all industries.
- Experience on quota is for now gathered in particular in the transport sector:
  - Update of the [Renewable Energy Directive](#) (EU) from July 2021 proposes 50% of renewable fuels of non-biological origin in industry by 2030.
  - [RefuelEU Aviation](#) (a proposed regulation in the EU) proposes explicit targets for sustainable aviation fuels and synthetic fuels from hydrogen from 2025 to 2050.

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## Accelerate fuel shift in industrial applications through major transformation policy

**Description:** Change industrial policy from a focus on incremental change from energy efficiency to step changing benefits from using low-carbon fuels like hydrogen

**Barrier Level 1:** Demand

**Barrier Level 2:** Global competitiveness

### Key actions:

- Include hydrogen as possible energy carrier for industrial facilities in industrial policies and decarbonization strategies.
- Introduce specific measures that promote fuel shift in industry complementing energy and material efficiency:
  - Quotas/mandates increasing over time
  - Concessional loans/grants/dedicated funds
  - GHG emission intensity standard with tradeable certificates
- This measure is linked to carbon tax, CBAM, product labeling, which can all promote the uptake of new fuels

### Ongoing work and examples:

- Target of [100 hydrogen valleys by 2030](#) to reduce delivered costs to USD 2/kg by 2030 (Mission Innovation)..
- GBP 220 million under the Industrial [Energy Transformation Fund](#) (UK) promoting low-carbon technologies.
- USD 8 billion from the [Infrastructure Investment and Jobs Act](#) (US) for four hydrogen hubs until 2026.

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## Set ambitious capacity targets for trade facilities (e.g., ports, (re)conversion facilities

**Description:** Targets to provide clarity on scale up of facilities required to trade hydrogen internationally

**Barrier Level 1:** Cost

**Barrier Level 2:** Unfit market design

### Key actions:

- Assess the maximum practical size for each step of the hydrogen value chain (conversion, storage, ships, re-conversion) by pathway (hydrogen carriers).
- Define milestones for size of individual facilities (that achieve economies of scale).
- Define targets for total potential imported and exported hydrogen (to give certainty to investors of market potential).
- Work closely with equipment manufacturers to reach a standardized design for the trade facilities.
- Participate in global initiatives that provide the opportunity to identify import-export matches for pilot project and scale-up process.

### Ongoing work and examples:

- A project for importing hydrogen to the Netherlands using LOHC is targeting [100-200 ktpa by 2025](#) and 300-400 ktpa by 2030.
- The HySTRA project in Japan is targeting commercial scale [by 2030](#).
- Multiple [pilot projects \(page 158\)](#) aiming for commercialization between 2025 and 2030.
- Japan had an explicit target of [300 ktpa of imported hydrogen by 2030](#) in their 2017 Strategy but this was not kept for the [most recent update](#).
- Russia targets [200 ktpa export by 2024](#) and [2 Mt by 2035](#).

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## Target R&D of fuel cells toward durability for heavy-duty applications

**Description:** Focused R&D spending on fuels cells for heavy-duty applications such as trucks

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Ensure there is knowledge transfer from medium-duty and stationary applications.
- Establish public-private cooperation for knowledge exchange on research
- Leverage efforts on cost reduction from light-duty transport.
- Improve catalyst performance to reduce stack oversizing needed for a certain lifetime.
- Reduce content of (or eliminate) platinum group metals (PGM) in catalyst/electrodes.
- Improve the durability of membrane electrode assemblies.
- Explore innovative manufacturing processes for fuel cells.

### Ongoing work and examples:

- [Million Mile Fuel Cell Truck](#) consortium (US) targeting improved performance.
- FCH JU (EU) had dedicated less than [5% \(Figure 6\)](#) of the transport pillar budget to trucks and does not have any explicit targets for heavy-duty.
- METI [does not have](#) any explicit targets for heavy-duty.
- Private sector has [announced](#) a target of 100k trucks in EU by 2030 which could trigger research on durability.
- US DoE has [durability-adjusted cost targets](#) for fuel cells in trucks.

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## Phase-out fossil fuel-based technologies (grey production, steel, etc.)

**Description:** Phasing out fossil fuel-based industrial technologies in hard-to-abate sectors

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Draft sectoral targets for decarbonization that use a holistic approach (including energy efficiency, electrification and shift to low-carbon fuels like hydrogen).
- Assess competing technologies to substitute the phased out ones.
- Bring together key industry players and policy makers to co-develop a phase-out strategy.
- Include system value elements e.g. jobs over and above LCOH for the regional area.
- Define and agree a national roadmap for the phase out of fossil fuel technologies.

### Ongoing work and examples:

- The UK government has [announced that by 2025, all new homes](#) will be banned from installing gas and oil boilers and will be heated by [low-carbon alternatives](#).
- In the Netherlands, [new homes are not allowed to use gas boilers since 2017](#) and the country plans a complete phase-out of gas use in homes by 2050
- By [June 2021, 14 countries and 3 jurisdictions in North America](#) have announced explicit bans of ICE vehicles or 100% zero-emission vehicles targets by 2030-2050.
- Many EU national governments have announced their intention to phase out coal for a total of 35.4 GW by 2030 or earlier.

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## Define market design and operating rules for hydrogen trading (including derivatives)

**Description:** Definition and implementation of practical market rules and infrastructure to support price formation, transparency, and liquidity

**Barrier Level 1:** Demand

**Barrier Level 2:** Availability of supply

### Key actions:

- Support the development of intra-cluster matching services for hydrogen supply and demand including corresponding physical infrastructure.
- Develop a regulatory sandbox for hydrogen islands to trade internally to accelerate the development of a liquid market as infrastructure if built.
- Drive the creation of an index for price transparency working with market players and anchor projects for a trading hub that includes storage, quality conversion and marketability without barriers.
- Ensure commodity standardisation (quality, carbon intensity, final product, blending)
- Design and implement a digitally-enabled market with secured verification and transaction system, supported by guarantees of origin.

### Ongoing work and examples:

- Deutsche Boerse's EEX to launch [hydrogen index](#) in 2022 which would be the first publicly-traded index tracking hydrogen as a commodity.
- EEX are running a hydrogen trading [working group](#) to accelerate trading and support the ramp up of the hydrogen economy. To date the working group is focused on transparency, indices and benchmarks.
- S&P Platts [hydrogen pricing](#) includes 10 US prices, Canadian, the Netherlands, Japan and the UK prices for blue and green hydrogen production routes.

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## Identify high-value / efficient applications and define targets by end-use sector in line with net zero

**Description:** Assessment of hydrogen versus competing technologies (e.g. electrification) to ensure efficient choice of technology followed with definition of clear targets for implementation

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Assess the role of hydrogen within the domestic context (e.g. renewable resources, the maturity of its energy sector, the current level of economic competitiveness and the potential socio-economic effects).
- Consider a broad range of decarbonization alternatives (e.g. bioenergy, circular economy) to ensure that the role of hydrogen is not overestimated.
- Use System Value Analysis to inform technology choice.
- Identify “no-regret” cluster of end uses for which green hydrogen can give the larger and more immediate benefits.

### Ongoing work and examples:

- National strategies like the [Spanish](#), the [German](#) and the [Portuguese](#) ones identify industry as a critical sector for hydrogen.
- Multiple studies identified no-regret clusters. e.g. [Agora Energiewende](#).
- Impact Assessment from the [Fit for 55 package](#) in the EU identifying hydrogen as essential for heavy industry and long-haul transport.
- The World Economic Forum has developed a holistic framework that evaluates economic, environmental, social, and technical outcomes of potential energy solutions called [System Value Analysis](#).

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## Phase out free ETS allowances for grey hydrogen and use revenues for green / Carbon tax to internalise carbon cost of grey hydrogen and distribute revenues

**Description:** Introduce a carbon tax (or broaden current scope) to include hydrogen production and use associated revenues to finance clean hydrogen

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Gradually reduce exemptions and allowances that do not expose grey hydrogen production to carbon prices.
- Alternatively, introduce a carbon tax that recognizes the externalities of grey hydrogen production.
- Provide visibility (either through volume-based or price-based targets) on the long-term carbon prices to improve certainty for investors and reduce project risk.
- Identify solutions (e.g. CCfDs) to distribute the revenues to green hydrogen producers or users.

### Ongoing work and examples:

- [The ETS system](#) is already in place in Europe and has been revised in 2021.
- The “Fit for 55” package aims to further increase the share of EU emissions within a regulated trading system.
- The Netherlands plans to introduce an industrial carbon levy on every ton of CO<sub>2</sub> emitted exceeding a fixed reduction path in 2021 for major emissions sources in the industrial sector to complement the EU ETS and achieve a certain carbon price.
- [13 of the 17 major ETS](#) cover industry and the scope could be adjusted to ensure hydrogen production is included and that free allowances are phased out.

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## Expand scope of public-private partnership to cover heavy-duty vehicles and fuel supply and distribution

**Description:** There are multiple partnerships around the world that arose in previous interest cycles of hydrogen and still are targeted towards cars rather than trucks

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Expand the membership of partnerships to include relevant stakeholders (e.g. truck manufacturers) to cover heavy-duty applications.
- Ensure structure of the partnership is suitable for heavy-duty applications by creating new dedicated working groups.
- Adapt the targets of the partnership (e.g. target of vehicles deployed) to include heavy-duty applications.
- Provide a mechanism or process to incorporate feedback from partnership into incentives and targets for heavy-duty applications.

### Ongoing work and examples:

- Multiple partnerships focusing on cars could expand or shift the scope to trucks including [Japan Hydrogen Mobility](#), [California Fuel Cell Partnership](#), [Nordic Hydrogen Partnership](#), Hydrogen Mobility initiatives in the [UK](#), the Netherlands and [Switzerland](#), [HyNet](#) in South Korea, [Clean Energy Partnership](#) in Germany.
- [Million Mile Fuel Cell Truck](#) consortium in the US.
- [European Clean Trucking Alliance](#) in the EU to shift away from fossil fuels in vans and trucks (supported by public organisations).

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## Introduce ZEV mandates or emissions targets for heavy-duty transport

**Description:** An indication of phase-out of fossil-based vehicles through mandates or CO<sub>2</sub> standards provides a clear signal and certainty to truck manufacturers accelerating the adoption of zero-emission vehicles

**Barrier Level 1:** Demand

**Barrier Level 2:** Hydrogen uptake uncertainty

### Key actions:

- Set at least one of: (1) Phase-out year for fossil fuels in trucks and buses; (2) CO<sub>2</sub> standards that reach zero; (3) Share of sales target for net zero vehicles.
- Introduce incentives for infrastructure, fuel supply, network expansion and capital cost in parallel.
- Update research plan and targets to enable the improvement in fuel cell performance in line with timeline of ZEV uptake.
- Put in place a platform to bring together truck manufacturers, fuel suppliers, infrastructure and refuelling stations.

### Ongoing work and examples:

- [Clean Truck Regulation](#) in California targeting phase-out by 2045.
- [Mobility Master Plan 2030](#) (Austria) targets 100% ZEV sales for HD trucks by 2035.
- [Electric Mobility Policy Charter](#) from Cape Verde targeting 100% zero-emission medium and heavy-duty trucks sales by 2035 and ZEV stock by 2050.
- Other (sub-national) jurisdictions are [considering](#) ZEV targets for trucks.
- [MoU \(during COP26\)](#) for 15 countries working together on 100% ZEV sales by 2040.

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## Reduce capital cost of trucks/buses (through rebates, subsidies, tax exemptions)

**Description:** Incentives are needed to close the gap between fossil and FCEV trucks and buses due to the current low manufacturing volumes of fuel cells.

**Barrier Level 1:** Demand

**Barrier Level 2:** Lack of downstream support

### Key actions:

- Relate fuel cell cost targets in the research agenda to specific duty cycles (e.g. hours of use) and performance point (e.g. voltage).
- Establish targets for fuel cell manufacturing capacity in line with fuel cell cost targets.
- Introduce purchase subsidies for trucks and buses and specify from the outset the guidelines for phase-out (e.g. number of trucks, purchase cost level, cost differential with respect to diesel trucks).
- Exempt (temporarily) of custom tariffs for manufacturing fuel cells or sales tax for sales of trucks.

### Ongoing work and examples:

- [Purchase subsidies](#) for fuel cell buses in 12 European countries and for trucks in 10.
- UK. Subsidies of 75% of the CAPEX difference between FCEV bus and EuroV1 diesel bus and up to 20% (or 18.7 kEUR) for heavy-duty vehicles.
- Austria. Maximum subsidy of 130 kEUR for buses with max passengers of 120 and up to 50 kEUR for trucks above 12 tonnes.
- France. Subsidies of 50k EUR for heavy-duty vehicles and 30k EUR for buses.
- Sweden. 10% subsidy for buses and 20% for heavy-duty trucks.
- Ireland. Subsidies of 40-60% of the price difference for HDVs and buses.

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## Design Carbon Border Adjustment based on lifecycle carbon content to promote green goods

**Description:** Import fee based on the carbon content of goods, to promote green hydrogen and avoid carbon leakage

**Barrier Level 1:** Demand

**Barrier Level 2:** Global Competitiveness

### Key actions:

- Introduce import taxes in the form of carbon border adjustment (CBA) that account for the difference in carbon pricing policies across different countries to make polluters, even outside the importing jurisdiction, pay the same (or a similar) carbon price paid by local industry.
- Ensure the tariff to be carbon content-based, to favor green products and higher for grey products and facilitate the import of green products.
- Set the CBA for a large market, so to capture a large demand of goods and activate a “race to the top” among producers worldwide.

### Ongoing work and examples:

- European Commission: The “[Fit for 55](#)” package proposes a CBA for Europe. Hydrogen is not included in [the list](#) of industries exposed to carbon leakage but steel, fertilisers and chemicals are.
- [California](#) has a form of CBA in operation for the electricity sector. Importers of electricity are required to submit emissions permits for the Californian ETS system based on their reported emissions intensities.

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## Drive automation of electrolyser production and increase raw material efficiency (e.g. recycling)

**Description:** Advance electrolyser production from a manual process to an automated factory process and reduce the need for key raw materials used in electrolysers stacks

**Barrier Level 1:** Technology

**Barrier Level 2:** Limited manufacturing capacity

### Key actions:

- Identify opportunities for automation of the stack assembly building upon lessons for battery manufacturing.
- Establish explicit targets for critical raw materials use in electrolysers with attention to platinum group metals (PGM) in polymer electrolyte membrane electrolysers.
- Research on recovery and recycling of noble metals from electrolysers.
- Explore emerging catalyst deposition methods (e.g. slot-die) considering the speed of the coating process and the quality of the coated membrane.

### Ongoing work and examples:

- The EU has an [Action Plan on Critical Raw Materials](#) and the [European Raw Material Alliance](#) that [includes PGM](#) US focuses more on [rare earths and materials for batteries](#) than PGM and has the [Critical Materials Institute](#).
- The [H2NEW consortium](#) in US covers scale-up of manufacturing.
- [Gigastack](#) project in the UK.
- Multiple manufacturing capacity targets by industry ([Box 1.2](#)).
- FCH JU (EU) has [explicit targets](#) for critical raw materials use in electrolysers Technology roadmap from the [Strategic Research and Innovation Agenda](#) from Hydrogen Europe.
- [HyTech Cycling roadmap](#) for strategies to dismantle electrolysers and recycle.

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## R&D to reduce energy consumption of ammonia cracking / LOHC dehydrogenation

**Description:** Focused R&D to make the conversion more efficient e.g. turning ammonia or a liquid organic hydrogen carrier back to hydrogen

**Barrier Level 1:** Technology

**Barrier Level 2:** (Re)Conversion to hydrogen carriers

### Key actions:

- Establish explicit targets for energy consumption of ammonia cracking and LOHC dehydrogenation.
- Support the demonstration at large-scale (> 300 ktpa) projects.
- Support research of ammonia cracking catalysts with high conversion and low operating temperatures.
- Improve productivity of the LOHC dehydrogenation catalysts and reduce content of precious metals.
- Ensure environmental impact of the heat source for re-conversion is considered in lifecycle analyses.

### Ongoing work and example:

- METI (Japan) has a [cost target](#) for the imported hydrogen and demonstrating various pathways but does not have targets for these two technologies.
- US DoE has [cost and density targets](#) for storage but does not cover energy consumption. The [HyMARC](#) project could be extended to cover this aspect
- [TransHyDE](#) project in Germany.
- Roadmap - [Strategic Research and Innovation Agenda](#), Hydrogen Europe.
- Activity [FCH-02-1-2020](#) from the FCH JU targeting less than 6 kWh/kg and other explicit performance targets as follow-up of the [HySTOC](#) project.

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## Introduce performance targets for hydrogen liquefaction

**Description:** Establish technical efficiency targets for liquefying hydrogen to drive innovation and measure progress

**Barrier Level 1:** Technology

**Barrier Level 2:** (Re)Conversion to hydrogen carriers

### Key actions:

- Assess the maximum practical size for liquefaction facilities and liquid hydrogen storage tanks.
- Update cost and efficiency targets for liquefaction/storage based on maximum sizes.
- Support the R&D of mixed-refrigerant cycles, different temperature ranges for each cycle, and [alternative process configurations](#) to reduce energy consumption.

### Ongoing work and examples:

- National labs from the US are looking into [hydrogen liquefaction](#) for [export](#).
- Japan is demonstrating liquefaction for import through the [HySTRA](#) project.
- Air Products is working with Hyundai Glovis for a hydrogen supply chain [project](#).
- Liquefaction has not been part of the [EU program](#) since the [IdealHy](#) project.
- Japan has an [explicit target of 6 kWh/kg](#) for liquefaction efficiency.
- Japan has innovative designs for liquefaction as part of the strategy.
- Technology roadmap from the [Strategic Research and Innovation Agenda](#).
- US DoE has a [target of 6 kWh/kg](#) and USD 340/kW for a 300 t/d facility.
- [South Korea](#) has a plan to develop infrastructure including liquefaction and liquid technology, hydrogen transportation vessel, and liquefaction plants in 2022.

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## Identify opportunities to couple power generation with ammonia cracking

**Description:** Use excess heat from power generation to maximise efficiency of converting ammonia to hydrogen

**Barrier Level 1:** Technology

**Barrier Level 2:** (Re)Conversion to hydrogen carriers

### Key actions:

- Use ammonia directly where possible and reduce the scale of cracking needed.
- Map ammonia uses, import ports and heat sources to identify potential locations for heat integration.
- Perform feasibility studies for identified locations analysing heat integration, autonomous operation (with ammonia cracked), and renewable heat sources.
- This measure is linked to improved performance of ammonia cracking.

### Ongoing work and examples:

- Research for heat integration [between solid oxide fuel cells](#) for [power generation and cracking](#) or direct use.

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## Focus R&D to improve technology performance of electrolyzers including, durability, cost and efficiency

**Description:** Focused R&D to accelerate the progress of electrolyser technology

**Barrier Level 1:** Technology

**Barrier Level 2:** Limited manufacturing capacity

### Key actions:

- Increase current densities with limited degradation or efficiency loss.
- Improve mechanical properties of diaphragm/membrane to achieve a lower thickness without impacting too negatively the lifetime.
- Establish public-private cooperation for knowledge exchange on research.
- Remove expensive coatings and redesign the porous transport layers and bipolar plates of polymer electrolyte membrane electrolyzers.
- Develop novel concepts for recombination catalysts.
- Increase the operating temperature and pressure of alkaline electrolyzers.
- Moving electrode architectures into high-area electrodes.

### Ongoing work and examples:

- [FCH JU](#) (EU) and US DoE have both fundamental research and demonstration for various pathways.
- The [H2NEW consortium](#) in the US targets improved performance for low and high-temperature electrolysis.
- METI (Japan) only has [targets](#) with limited funding towards electrolysis.
- Japan has an [explicit efficiency target of 4.3 kWh/Nm<sup>3</sup>](#) by 2030.
- US DoE has [differentiated](#) between stack vs. system efficiency, and distributed vs. centralized production.

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## Deploy pilot projects to build experience with commercial-size facilities

**Description:** Sharing learnings from pilots in order to accelerate the scale up to commercial size facilities with significant scale

**Barrier Level 1:** Technology

**Barrier Level 2:** De-risking new industrial applications

### Key actions:

- Develop hydrogen pilots across the value chain through innovation consortia.
- Ensure consortia are supported by sufficient government R&D and innovation funding.
- Ensure project learnings are shared through international groups such as FCH-JU, Missions Innovation etc.
- Invite finance players to monitor R&D progress to support project de-risking for commercial-scale facilities and enabling greater industry learning.
- Ensure sharing learnings is part of existing hydrogen partnerships either through dedicated working groups or within the existing organizational structure.

### Ongoing work and examples:

- [Mission Innovation](#) members are required share members accessible summaries of their respective clean hydrogen research, development and demonstration efforts.
- The [European Hydrogen Week](#) led by the FCH-JU brings together European industry, policy makers, government representatives as well as the research community to discuss and steer the increased potential for clean hydrogen.
- The US DOE hold and [Annual Merit Review](#) (AMR) where hydrogen and fuel cell projects funded by DOE are presented, and projects and programs are reviewed for their merit.

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## Identify possible long term supply chain bottlenecks by value chain component

**Description:** Take a long-term view on potential supply chain bottlenecks, developing scenarios and taking early preventative measures where required

**Barrier Level 1:** Technology

**Barrier Level 2:** De-risking new industrial applications

### Key actions:

- Break down hydrogen value chain to identify core supply chain elements.
- Work with industry bodies across the value chain to assess manufacturing ramp up, skills and material requirements.
- Identify stakeholders or industry players with significant knowledge capital and roles.
- Develop scenarios for manufacturing competitiveness and potential bottlenecks in the supply chain.
- Stand up working group to continually assess challenges as the hydrogen market matures and execute recommendations to support industry.

### Ongoing work and examples:

- The [European Union's FCH-JU](#) has mapped out the key industrial actors, knowledge centres, value chain and manufacturing competitiveness to provide key recommendations to support the scale up of hydrogen.
- The European Clean Hydrogen Alliance is meant to coordinate efforts at a European level to ensure competitiveness, development of the domestic industrial capacities and ensure technological leadership.

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## Develop moon-shot programme to improve technologies for shipping

**Description:** Hydrogen shipping is not done at commercial scale today and R&D is needed to improve the technologies and identify the conditions that favour each carrier

**Barrier Level 1:** Technology

**Barrier Level 2:** Technology Readiness

### Key actions:

- Consult industry and academia to identify short- and long-term targets for hydrogen transportation pathways and associated technologies (e.g. conversion to carriers).
- Launch '*moon-shot*' programme for hydrogen (or derivatives) transportation via shipping with clear targets.
- Coordinate efforts globally and learn from early deployment.
- Support innovation through industry competitions and R&D funding.
- Track transportation technology cost reduction and efficiency at set intervals of time and share with industry.

### Ongoing work and examples:

- US Department of Energy [hydrogen Earth Shot](#) initiative to accelerate breakthrough technologies to reach \$1/kg in a decade ("1 1 1").
- The [UK government](#) provides a principles for science and technology *moon-shot* programme.
- [Japan](#) has a moon-shot programme that promotes high-risk, high-impact R&D aiming to achieve ambitious moon-shot Goals and solve issues facing future society such as super-aging populations and global warming.
- The [shipping industry](#) has a moon-shot programme to decarbonise.

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## Set clear carbon intensity definitions, thresholds, boundaries for hydrogen production

**Description:** Ensure that methodology and criteria for measurement of GHG emissions is standardized with quantitative thresholds by hydrogen source

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** No certification of hydrogen

### Key actions:

- Create design principles to align certification standards and practices and facilitate interoperability between them.
- Drive the development of minimum criteria for the definition of green hydrogen sustainability.
- Make a clear distinction between sustainability criteria (quantitative) and labels (qualitative) ensuring transparency.
- Allow first shipments of certified green hydrogen even when full certification system has not been achieved

### Ongoing work and examples:

- [IPHE](#) driving clarity on international standards for (1) 5 production pathways then (2) transport.
- National strategies across countries include certification e.g. [Australia](#), [UK](#), Europe ([Certifhy](#), RED II updates).
- Private organisations are looking into certification e.g. Acciona's [H2 Chain](#) project

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## Ensure Member States, EU and exporters use the same methodology and scope for carbon intensity

**Description:** International participants in the traded hydrogen market using interoperable and translatable standards across borders

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** Incompatibility across borders

### Key actions:

- Co-operate and engage with international standardisation bodies and organisations to adhere to same technical and carbon emissions standards for green hydrogen.
- Create carbon emission and environmental standards that are consistent with neighbouring, exporting, hub, and importing countries.
- Clarify the taxonomy and rules required for green hydrogen to be recognised as sustainable production of hydrogen.

### Ongoing work and examples:

- EU Commission through its work on the European Green Deal, 'Fit for 55' Package, EU Sustainable Finance Taxonomy, Important Projects of European Interest (IPCEI), etc.
- IPHE [Methodology for Determining Greenhouse Gas Emissions](#) is a good starting point to make sure standards are inter-operable.
- EU Sustainable Finance Taxonomy outlines the emissions standards considered for sustainable energy.

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## Define technical standards for new parts of the value chain beyond production (transportation, storage, conversion)

**Description:** Agreement on the technical standards in the new and emerging parts of the hydrogen value chain

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** Standardisation (design, safety, etc.)

### Key actions:

- Engage with end-use organisations to create standards for hydrogen within industrial use cases along the value chain. (e.g. operating pressures for the transportation of hydrogen, operating conditions for the storage of hydrogen)
- Work with standardisation bodies to form technical committees and create technical standards, ensuring that these standards are compatible and interoperable at an international level.

### Ongoing work and examples:

- Working group on [Regulation, Codes, Standards and Safety](#) from IPHE.
- [Standards database](#) from the [Fuel Cells and Hydrogen Observatory](#) for each part of the value chain.
- CEN/CENELEC Sector Forum Energy Management – [Working Group on Hydrogen](#) covering Pre-Normative Research and R&D needs.
- [ISO](#), [IEC](#), [CEN](#), [CENELEC](#), [OIML](#), [SAE](#), [NFPA](#) all have Technical Committees working on hydrogen topics.
- Codes and standards databases from the [US DoE \(EERE\)](#) and the [Fuel Cell and Hydrogen Energy Association \(FCHEA\)](#) for the US

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## Define technical standards for hydrogen derivatives (e.g. ammonia, synthetic fuels)

**Description:** Agreement on the technical standards for hydrogen, hydrogen carriers, and hydrogen derivatives

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** No certification of hydrogen derivatives

### Key actions:

- Engage with end-use organisations to create standards for hydrogen and hydrogen derivatives within industrial cases (e.g. quality of hydrogen derivatives, etc.).
- Work with standardisation bodies to form technical committees and create technical standards, ensuring that these standards are compatible and interoperable at an international level.

### Ongoing work and examples:

- ISO/ TC 47 is working on standardisation in the field of the chemical industry, working groups like these can be expanded to hydrogen derivatives.
- ISO 71.060.99 – Other Inorganic Chemicals (covers Liquefied anhydrous ammonia for industrial use).
- ICAO Global Framework for Aviation and Alternative Fuels (GFAAF).

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## Define carbon intensity standards for hydrogen derivatives (ammonia) and liquid hydrogen

**Description:** Agreement on the carbon intensity standards for hydrogen and hydrogen carriers

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** No certification of hydrogen derivatives

### Key actions:

- Establish clarity on Life Cycle Assessment (LCA) and carbon emission standards for new parts of the hydrogen value chain, to minimise carbon leakage.
- Align certification standards and practices and make them interoperable.
- Establish carbon accounting frameworks that take into account the hydrogen value chain. (e.g. Scope 1 and 2 emissions).

### Ongoing work and examples:

- IPHE is expanding their Working Paper [Methodology for Determining Greenhouse Gas Emissions](#) to cover hydrogen and hydrogen derivatives.
- Key stakeholders are national and international standardisation bodies.
- Regulatory bodies and enforcement bodies within countries.
- Australia has proposed using the 'well-to-gate' carbon accounting methodology for its [Guarantee of Origin scheme](#).

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## Introduce environmental externalities (water, land, etc) in the certification process

**Description:** Extension of certification schemes beyond the carbon intensity of hydrogen production to additional environment impact categories

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** Lack of clarity on environmental impact beyond GHG

### Key actions:

- Introduce in legislation sustainability requirements that go beyond additionality and direct GHG reduction, this can include:
  - GHG emissions due to indirect activities in the value chain,
  - Local socio-economic impact of water, electricity and land use
- Identify metrics to measures such requirements, ensuring their applicability and comparability across all hydrogen production forms.
- Assist certification bodies to add metrics in the certification scheme.

### Ongoing work and examples:

- [IPHE](#) driving clarity on international standards for production and transport.
- [Australia's](#) guarantees of origin proposal include the later expansion metrics to include the water consumption and other factors.
- The [Green Hydrogen Standard](#) that the Green Hydrogen Organisation is planning to develop will include Environmental, Social, and Governance (ESG) impacts and alignment with Sustainable Development Goals (SDG).

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## Develop safety standards for new hydrogen carriers

**Description:** Agreement on the safety standards for hydrogen and hydrogen carriers such as liquid hydrogen, ammonia and liquid organic hydrogen carriers

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** No certification of hydrogen derivatives

### Key actions:

- Invest and fund the research and development of safety standards for new hydrogen carriers.
- Expand and disseminate lessons learned and safety standards from pre-existing ammonia, methanol industries.
- Adapt existing transportation and storage conversion standards from natural gas to suit the hydrogen value chain.
- Create repositories and tools to log, track, and learn from safety incidents.

### Ongoing work and examples:

- Key stakeholders are national and international standardisation bodies.
- Ongoing work include the formation of Technical Committees within standardisation bodies such as ISO, CEN, IEC, etc.
- [H2Tools](#) supported by the US DOE is a portal is to support implementation of the practices and procedures that will ensure safety in the handling and use of hydrogen in a variety of fuel cell applications.
- ANSI/ AIAA G-095 – Guide to Safety of Hydrogen and Hydrogen Systems.
- [Directive 2014/34/EU](#) of the European Parliament and of the Council - Equipment and protective systems intended for use in potentially explosive atmospheres.

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## Ensure tradability and consistency of certificates across energy carriers (e.g. gas, electricity)

**Description:** With multiple hydrogen carriers such as ammonia, liquid hydrogen and liquid organic hydrogen carriers physical and non-physical attributes need to be aligned to ensure tradability

**Barrier Level 1:** Certification and Standards

**Barrier Level 2:** Incompatibility across borders

### Key actions:

- Create standards for hydrogen and hydrogen derivatives for consistency and tradability (e.g. quality of hydrogen derivatives, etc.).
- Create design principles to align industrial standards and practices and make them interoperable and tradable.
- Engage with end-use organisations to create standards for hydrogen and hydrogen derivatives within industrial use cases along the value chain to ensure tradability. (e.g. operating pressures for the transportation of hydrogen, operating pressures for the storage of hydrogen, operating temperature of hydrogen, etc.).

### Ongoing work and examples:

- Key stakeholders are national and international standardisation bodies.
- Ongoing work include the formation of Technical Committees within standardisation bodies such as ISO, IEC, JISC, JSA, etc.
- High Pressure Gas Safety Act in Japan
- The Ministry of Economy, Trade, and Industry (METI) are pushing for consistent [regulations for hydrogen refuelling stations in Japan](#).

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## Drive carbon intensity metrics across all industries and embed carbon intensity metrics in line with a net-zero scenario within policy making

**Description:** Carbon intensity metrics define GHG emissions for processes and products and are required to track progress for carbon reduction

**Barrier Level 1:** Standards & Certification

**Barrier Level 2:** No certification of hydrogen

### Key actions:

- Change language to focus on holistic carbon intensity reduction to avoid mere hydrogen-switching buzzwords.
- Kickstart in depth analysis of the emissions of each sector and the potential reduction and costs from all decarbonisation solution to identify the best solution for each sector.
- Drive the development of minimum criteria for of green materials and green goods to achieve a net-zero energy system.
- Refocus policy making aiming to reduce direct and indirect GHG emissions across the whole value chain (e.g.: prioritizing the public procurement of green products)

### Ongoing work and examples:

- The [EU national energy and climate plans](#) (NECPs) outline how the EU countries intend to address the challenges of decarbonization holistically across all sectors.
- [Netherlands SDE++ Scheme](#) provides support to decarbonisation technologies based on their CO2 emission reduction potential.
- The [UK industrial decarbonization strategy](#) recognise the role of the government to drive change and compress emissions, providing technological solution for various industrial sectors, and proposing a combined use of ecolabelling, SPP and buyer support.

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## Develop national plan for resilient / seasonal hydrogen storage

**Description:** Planning for long-term storage capacity considering energy security, seasonal fluctuations of demand and geological formations

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of long-term planning

### Key actions:

- Determine needs of long-term storage for a decarbonized electricity system considering flexibility measures (grid expansion, hydropower/bioenergy, e-fuels).
- Assess suitability of geological formations for hydrogen storage.
- Identify the best strategy to ensure security of hydrogen supply (e.g. long-term contracts, underground storage, oversized on-ground storage).
- Build upon existing gas infrastructure assets (e.g. re-conversion).
- Establish the time horizon when seasonal storage will be needed.
- Perform the integrated planning of methane, electricity and hydrogen networks.

### Ongoing work and examples:

- Review of the [regulatory framework](#) for decarbonized gases in the EU.
- Storage operators in the EU identifying the [value, needs and potential](#) for underground storage.
- Studies looking at the potential in the [UK](#) and the EU.
- National Hydrogen Infrastructure Assessment to be completed [by 2022](#) in Australia to be reviewed and updated every [5 years](#).
- Inclusion of hydrogen in the [TEN-E regulation](#) (EU) to facilitate European-wide planning of infrastructure.
- Joint gas and electricity [transmission network planning](#) in the EU.

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## Leverage best practice from LNG market development for terminals, tanks, trading

**Description:** Learn from the infrastructure and markets development of the LNG market to accelerate learning in the hydrogen market

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Learn from best practices and historical market development from the liquefied natural gas industry.
- Establish knowledge-sharing platforms between the incumbent gas industry and the developing hydrogen industry.
- Allow subject matter experts to guide the development of hydrogen infrastructure development, drawing on experiences from best practices and lessons learnt.

### Ongoing work and examples:

- Energy and Trade Ministries are key stakeholders in ensuring co-operation and project development.
- The Port of Rotterdam and the Port of Hamburg are also developing hubs and terminals, leveraging best practices from LNG.
- [H2Tools](#) – Some best practices and lessons learnt are carried over from the natural gas industry.
- Hydrogen Energy Supply-chain Technology Research Association ([HySTRA](#)) is supported by the New Energy and Industrial Technology Development Organization (NEDO).
- Kobe LH2 Terminal by Kawasaki Heavy Industries.

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## Clarify governance of the hydrogen transmission network

**Description:** Introduction hydrogen into existing gas networks will required changes and innovation to existing regulation

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Considering hydrogen networks as natural monopoly, clarify the regulatory principles as soon as possible to provide clarity on who and how will regulate the access to the grid.
- Implement rules for a gradual approach to the regulation of hydrogen infrastructure following market evolution
- Consider relaxed rules for initial, business to business, grids
- Monitor market evolution, to maintain fair access and avoid abuse of positional advantage.

### Ongoing work and examples:

- [ACER](#), the European Agency for the cooperation of Energy Regulators, provides guidance on the governance of the power and gas grid, with initial work on the [hydrogen grid](#) as well.
- Germany's government has approved in early 2021 a legislation regulating the hydrogen infrastructure. Gas and hydrogen infrastructure will be regulated separately, meaning that current grid fees will not automatically apply to hydrogen projects. In November 2021 Germany set the first in the world rate-based regulation on returns to investments in hydrogen grids.

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## Set up a flexible regulatory framework with quality standards and definitions

**Description:** A flexible regulatory framework allows regulation to evolve over time as the industry matures as opposed to be set from the outset becoming a market blocker

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Implement the use of regulatory sandboxes to enable businesses to work with policymakers to develop new business models. Sandboxes allow the testing of ideas where existing legal or regulatory frameworks are restrictive for yet to exist.
- Implementation of regulatory sandboxes facilitate the establishment of early pilot and feasibility hydrogen projects whilst also help the development of future regulations.
- Establish funding to support early hydrogen pilot and feasibility projects and attract investor capital.

### Ongoing work and examples:

- Key stakeholders are governments and ministries who must create these sandbox programs.
- Investors and businesses need also to be directly involved in the creation of early pilot and feasibility projects.
- Germany's BMWi has established 'flexibility' and 'experimentation' clauses in legislative texts and established projects under the Regulatory Sandboxes.
- The Energie.Frei.Raum (Austria) establishes the framework to develop sandboxes for the system integration of renewable energy sources, storage and energy efficiency technologies.

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## Integrate long-term planning of hydrogen, power and gas infrastructure

**Description:** Long term planning is required to ensure physical infrastructure across different existing industries aligns to create an efficiency holistic energy system

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Infrastructure uncertainty

### Key actions:

- Plan and model the energy and hydrogen requirements for their future energy landscape.
- Recognise the minimum hydrogen infrastructure necessary to satisfy future energy and hydrogen requirements.
- Plan necessary hydrogen infrastructure that is required for the fulfilment of national energy and national hydrogen strategy. Strategies that have hydrogen targets will require 'no-regret' infrastructure to be built. (e.g. Ports, transmission stations, pipelines, etc.).

### Ongoing work and examples:

- Governments Ministries and Departments will be responsible for the long term planning of the energy needs of their countries. This will involve the planning of 'no-regret' infrastructure.
- Governments will need to work with industry and TSO to plan and build 'no-regret' infrastructure.
- The Port of Rotterdam and the Port of Hamburg are also developing hydrogen hubs and terminals, consistent with their national hydrogen strategies and need for 'no-regret' infrastructure.

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## Specify interoperable quality standards and definitions

**Description:** Create quality standards and definitions that allow for hydrogen infrastructure to be interoperable and compatible within and between countries.

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Infrastructure uncertainty

### Key actions:

- Engage with end-use organisations to create standards for hydrogen and hydrogen infrastructure along the transportation and end-use value chain. (e.g. Minimum steel pipeline size, operating pressures for the transportation of hydrogen, operating pressures for the storage of hydrogen, operating temperature of hydrogen, etc.)
- Quality standards and definitions need to take into account hydrogen blending pathways as well.
- Work with standardisation bodies to form technical committees and create technical standards, ensuring that these standards should be compatible and interoperable at an EU and international level.

### Ongoing work and examples:

- The German Gas and Water Association (DVGW) is leading work such as [H2 Vor Ort](#) and other [Hydrogen Research Projects](#) to ensure quality standards for use of hydrogen in the German gas grid.
- The [European Hydrogen Backbone](#) is a group of 23 gas infrastructure companies planning hydrogen transport infrastructure.

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## Introduce capacity payments to support ramp-up of infrastructure

**Description:** Capacity payments support the cost of oversizing of infrastructure built today to ensure that it is suitable for future demand and use

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Evaluate the cost of hydrogen infrastructure, considering capital and finance costs under different assumption.
- Design capacity payment mechanisms seeking to ensure that there will be sufficient infrastructure in place to meet future trade reliably.
- Evaluate payment for capacity paid based on the loss probability in case the infrastructure capacity is not present when needed.
- Evaluate metrics to establish when capacity payments would not be anymore necessary.

### Ongoing work and examples:

- Capacity mechanisms are not common for the gas grids but are common in the EU power systems. Lesson learnt can be replicated.
- The mechanism ensure the payment is proportionate to the underlying adequacy problems.
- Capacity payment are also based on the calculation of future supply-demand scenarios.

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## Incentivize the aggregation of demand in hydrogen valleys

**Description:** Aggregating demand in hydrogen valleys supports production off take agreements by providing scale

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Support the building of demand centre consortia and define individual process for assessing future demand by industry.
- Drive for commitment of major players in the cluster to ensure base case anchor hydrogen demand at set intervals of time.
- Engage production centres to match supply and demand within the applicable time frames and phases for the engaged organisations.
- Build operating model framework for the consortium to interact as *one buyer* of hydrogen to accelerate off-take agreements.

### Ongoing work and examples:

- Target of [100 hydrogen valleys by 2030](#) to reduce delivered costs to USD 2/kg by 2030 (Mission Innovation).
- The [Chubu Hydrogen Utilization Study Group](#) aggregates hydrogen demand from the Chubu region in Japan between 11 companies providing estimates overtime and by industry breakdown.
- The UK government is incentivising the aggregation of hydrogen demand through its industry clusters [innovation competitions](#) and [support mechanisms](#).

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## Drive connecting and planning of localised refuelling stations and ports

**Description:** Initiative to physically connect delivery points for hydrogen import to end-use customers

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Integrate plan for hydrogen ramp up from imports to development of refuelling stations aggregating potential demand.
- Ensure quality standards are interoperable along the value chain and provide certification on hydrogen properties.
- Align strategy for hydrogen heavy vehicles and buses.
- Co-develop physical infrastructure in line with regulation and including international best practice.

### Ongoing work and examples:

- The Clean Energy Ministerial launched the [Global Ports Hydrogen Coalition](#) in October 2021 to accelerate low-carbon hydrogen deployment in ports.
- The EU's [hydrogen backbone](#) considers the interconnection between ports and industrial clusters.
- In the Netherlands, the [hydrogen backbone](#) connects the port of Rotterdam to Groningen.
- The [Delta Corridor](#) which will connect Rotterdam with Chemelot (in the Netherlands) with North-Rhine Westphalia (Germany) and has a feasibility study ongoing with RRP (Shell and BP)

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## Support the creation of an internal traded market for hydrogen

**Description:** Begin hydrogen trading between maturing industrial clusters to support the cumulative development of a traded market

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Support the development of intra-cluster matching services for hydrogen support and demand including corresponding physical infrastructure.
- Develop a regulatory sandbox for hydrogen islands to trade internally to accelerate the development of a liquid market.
- Develop digital twin of hydrogen supply and demand across industrial clusters to model potential for hydrogen excess.
- Develop business case for intra-cluster transport routes for expansion.

### Ongoing work and examples:

- Deutsche Boerse's EEX to launch [hydrogen index](#) in 2022 which would be the first publicly-traded index tracking hydrogen as a commodity.
- EEX are running a hydrogen trading [working group](#) to accelerate trading and support the ramp up of the hydrogen economy. To date the working group is focused on transparency, indices and benchmarks.

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## Identify critical skills and develop strategy to ensure availability of qualified workforce

**Description:** Long term planning for skills in order to avoid disruption to the develop of the hydrogen economy from the lack of talent available.

**Barrier Level 1:** Infrastructure

**Barrier Level 2:** Lack of infrastructure support and development

### Key actions:

- Identify key engineering skills for the project development of major anchor projects with a key focus on renewables ramp up.
- Work with research organisation to assess skills required versus infrastructure choices and assess key supply chain requirements across the hydrogen value chain.
- Engage vocational institutions and the supply chain to develop long term skills strategy.

### Ongoing work and examples:

- The UK's 2019 [Offshore Wind Sector Deal](#) lays out a strategy to ensure a suitable diverse and qualified workshop is in place establishing an Investment in Talent Group to identify skills needs across the sector, and develop curricula and accreditation to deepen the skills base.
- The [NET-Tools](#) project focuses on the development of new e-education methods on the topic of hydrogen.
- [TeachHy](#) is a university level programme to support the supply for graduate in hydrogen and fuel cell technology.

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## Set electrolyser manufacturing capacity targets

**Description:** Capacity targets indicate the goal for expected electrolyser manufacturing by a certain date and provide confidence to the market

**Barrier Level 1:** Pace of Development

**Barrier Level 2:** Slow electrolyser manufacturing

### Key actions:

- Set targets within national hydrogen strategy, following consultation with industry.
- Design key industrial policy to scale up electrolysers into *gigafactories* supported by long term targets of manufacturing capacity targets.
- Monitor progress of scale up and share learnings to solve mutually beneficial supply chain challenges.
- Provide clear roadmaps of electrolyser manufacturing ramp up to provide confidence to project developers of availability

### Ongoing work and examples:

- In 2020, Thyssenkrupp announced plans to increase its annual electrolyser production capacity to 1 GW/year
- Haldor Topsøe has invested in a manufacturing facility that produces SOEC with a total capacity of 500 MW/year. The facility has the option to potentially expand to 5 GW/year.
- See p27 IRENA's [Green hydrogen supply: A guide to policy making](#) for more detail

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## Set specific targets for electrolyser components to support supply chains and reduce bottle necks (e.g. membranes, electrodes etc.)

**Description:** Electrolysers use multiple specialized components and disruption in the supply chain of any of these materials could compromise the manufacturing of electrolysers and pose a constraint to deployment

**Barrier Level 1:** Pace of Development

**Barrier Level 2:** TBC

### Key actions:

- Identify the electrolyser components that have low production volumes or limited number of suppliers.
- Put strategy in place to deal with potential supply chain disruptions.
- Perform cost-benefit analysis of increasing European capacity of critical components.
- Establish a platform to coordinate manufacturers, suppliers, and testing facilities across the EU to ensure optimal allocation of resources.
- Set specific production targets by component in line with national and EU electrolyser capacity targets.

### Ongoing work and examples:

- [HySpeedInnovation](#) to coordinate the work of Research and Technology Organisations in Europe and accelerate the deployment of electrolysis.
- [Clean Hydrogen Alliance](#) in Europe as a platform to coordinate the efforts of companies and electrolysers manufacturers.
- Analogous example for specific targets by sub-component for domestic manufacturing of batteries in [India](#).

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## Provide commitments to fund major electrolyser and trade facility anchor projects

**Description:** First few trade projects are the riskier due to the technology maturity, demand uncertainty, and high costs. Public funding is needed for the these projects to create experience, develop confidence and attractive private capital

**Barrier Level 1:** Pace of Development

**Barrier Level 2:** Lack of private capital flow towards deployment

### Key actions:

- Break down long-term trade targets into short-term milestones including capacities for trade facilities, investment needs, electrolyser capacities, transmission/distribution
- Identify funding gap for trade facilities considering R&D program and technology improvement over time.
- Establish dedicated funds or credit lines for trade facilities.
- Provide concessional loans with favourable conditions (e.g. grace period, interest rate, payback period) for trade facilities.
- Consider the use of convertible grants and loans to reduce the project risks.
- Provide support for project execution to decrease the construction costs.

### Ongoing work and examples:

- [USD 3 billion](#) of public funding from Japan for a large-scale supply chain.
- USD 8 billion from the [Infrastructure Investment and Jobs Act](#) in the US to fund regional clean hydrogen hubs (that could potentially act as trade hubs in the future).
- [HySTRA project](#) (liquid hydrogen supply chain from Australia to Japan) receiving funding from both governments.
- Federal funding of AUD 314 million in Australia to develop regional hydrogen hubs (that could potentially serve as initial spots for trade).

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## Co-develop and align infrastructure internationally and promote knowledge exchange e.g. ports and ships

**Description:** Coordinate the ramp-up of infrastructure capacity in importing and exporting ports in line with domestic development of the industry to prevent uneven paces of deployment that could hinder global trade

**Barrier Level 1:** Pace of Development

**Barrier Level 2:** Different paces across value chain

### Key actions:

- Break down long-term import needs and export opportunities into shorter term capacity targets.
- Develop infrastructure plans that are flexible to research and market developments on different hydrogen carriers (i.e. robust for various carriers).
- Include financing and infrastructure development as a key component of international cooperation agreements and knowledge exchange programs.
- Ensure the participation of public and private sectors from importing and exporting countries in trade projects.
- Establish partnerships with multiple countries of similar profile (i.e. volumes, CO<sub>2</sub>).

### Ongoing work and examples:

- Japan has explicit targets for imported hydrogen (0.3 MtH<sub>2</sub> by 2030), which allows potential exporting partners to plan accordingly.
- South Korea plans to have a hydrogen demand of 5.3 MtH<sub>2</sub> by 2040 meeting [70% of that with eco-friendly, CO<sub>2</sub>-free hydrogen](#).
- The [Port of Rotterdam](#) targets hydrogen flows of 1.2 MtH<sub>2</sub> by 2030 and 20 MtH<sub>2</sub> by 2050 (one third for domestic use and two thirds as transit to Germany).
- [CEM Global Ports Hydrogen Coalition](#) has a knowledge exchange component and represents a platform to align targets and visions for hydrogen trade.

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# Breakdown of the barriers

Cost	No carbon cost internalisation
	Lack of upstream support
	Lack of downstream support
	Unfit market design
Demand	Hydrogen uptake uncertainty
	Global competitiveness
	Availability of supply
Infrastructure	Lack of infrastructure support and development
	Infrastructure uncertainty
Standards & Certification	No certification of hydrogen
	No certification of hydrogen derivatives
	Incompatibility across borders
	Lack of clarity on environmental impact beyond GHG
	Standardisation (design, safety etc.)
Pace of development	Slow renewable capacity deployment & unclear additionality
	Slow electrolyser manufacturing
	Industrial assets lifetime
	Fuel cell manufacturing capacity
Technology	Materials use in equipment
	De-risking new industrial applications
	Electrolyser and fuel cells performance (efficiency, power density etc.)
	Assessing compatibility of the existing gas grid
	De-risking integrated PtX pathways

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# Acknowledgments:

This document was authored by:

- Herib Blanco, Emanuele Bianco, Barbara Jinks and Jeffrey Lu from IRENA
- Noam Boussidan from the World Economic Forum
- Melissa Stark, Catherine O'Brien and William Hoare from Accenture

The Enabling Measures Roadmaps for Green Hydrogen benefited from the reviews and comments of experts from the World Economic Forum's Accelerating Clean Hydrogen Initiative and IRENA's Collaborative Framework on Green Hydrogen. The World Economic Forum and IRENA would like to thank all those involved in the consultation process.

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The International Renewable Energy Agency (IRENA) serves as the principal platform for international co-operation, a centre of excellence, a repository of policy, technology, resource and financial knowledge, and a driver of action on the ground to advance the transformation of the global energy system. An intergovernmental organisation established in 2011, IRENA promotes the widespread adoption and sustainable use of all forms of renewable energy, including bioenergy, geothermal, hydropower, ocean, solar and wind energy, in the pursuit of sustainable development, energy access, energy security and low-carbon economic growth and prosperity.

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*This work has been undertaken by the World Economic Forum, who are supported by Accenture, and IRENA. The views and recommendations represented in the report reflect those of the World Economic Forum and IRENA, and not those of Accenture.*