## cid:37C9CACE-EB70-4265-ADB3-84603BDAD0BE IRENA_PMS307-CMYK00080

SADC RENEWABLE ENERGY ENTREPRENEURSHIP SUPPORT FACILITY

2ND CALL FOR APPLICATIONS**[[1]](#footnote-2)**

Please note that the Facility aims at providing technical support and mentorship to SADCbased bona fide small-to-medium enterprises in the renewable energy sector to upscale their operations. **The Facility does not provide financial support**.

Please submit your application by no later than **19th March 2021** to: energy[@sacreee.org](mailto:mentorship@sacreee.org). For further details contact: Ms. Kornelia Iipinge at SACREEE through the above email address.

|  |  |
| --- | --- |
| Company name | Click here to enter text. |
| Company address | Click here to enter text. |
| Entrepreneur’s name | Click here to enter text. |
| Nationality | Click here to enter text. |
| Email address | Click here to enter text. |
| Mobile number | Click here to enter text. |
| Country/ies of operation | Click here to enter text. |
| City/Town/Region of operation |  |

Application checklist[[2]](#footnote-3):

(Please ensure that all the documents listed below are submitted along with your application)

☐ Completed Application Form

☐ Entrepreneur curriculum vitae (CV) and Key Management CVs

☐ Copy of Business Registration Certificate including Tax Identification Number (or any applicable tax identification)

☐ Other Mandatory Certification/ licenses within the country of operation

☐ Indicate that you will have challenges in joining virtual training for up to 4 hours per day for about 2 weeks in the case that travel restrictions affect physical training.

1. GENERAL COMPANY DESCRIPTION **(20 MARKS)**
   1. Provide a very brief description of your company, core business offerings and value proposition including company history (maximum 200 words).
   2. What is your core business?

☐ Renewable Energy (select the appropriate option)

1. ☐ Developer
2. ☐ Technology Supplier
3. ☐ Installer
4. ☐ Others, specify

☐ Productive use of energy[[3]](#footnote-4),[[4]](#footnote-5) (specify)

☐ Others (specify)

* 1. Describe your market, estimated market share and what segment of the market you are targeting.
  2. Who are your competitors in the sector and how do you distinguish your company from them?
  3. Indicate any investment/type of funding that you have received in your current and / or past projects that you have been involved in?
  4. Provide a list of at most five (5) reference work.

|  |  |
| --- | --- |
| **No.** | **Work List** |
| 1 | Name of assignment or project:  Year:  Location:  Client (provide contact details):  Activities: |
| 2 | Name of assignment or project:  Year:  Location:  Client (provide contact details):  Activities: |
| 3 | Name of assignment or project:  Year:  Location:  Client (provide contact details):  Activities: |
| 4 | Name of assignment or project:  Year:  Location:  Client (provide contact details):  Activities: |
| 5 | Name of assignment or project:  Year:  Location:  Client (provide contact details):  Activities: |

1. MANAGEMENT AND ORGANIZATION (10 MARKS)
   1. List your core team members (up to 4) and provide their brief profiles. *Include their educational background, experience/expertise, and their role in your team? Please provide CV’s of the key management people (not longer than 2 pages).*
   2. Indicate the number of staff under each function in the table below:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Role of staff | No. of females | No. of males | Total No. of staff | No. of youths (18-35 years) |
| Management |  |  |  |  |
| Administration |  |  |  |  |
| Technical |  |  |  |  |
| Support |  |  |  |  |
| TOTAL: |  |  |  |  |

1. REQUIRED ASSISTANCE *(Please be detailed and precise)* **(20 MARKS)**
   1. Please explain the **challenges** your company is facing (business, technical etc.).
   2. Please outline your specific request for assistance from the Facility *(e.g. Training / capacity building (state area / specific topic, knowledge exchange on a specific topic from another country, advisory services on a specific topic, help with project preparation / project proposal etc.).*
2. PROJECT PROPOSAL SUMMARY (50 MARKS)
   1. Please describe your Project idea/purpose by completing the table below.

|  |  |  |
| --- | --- | --- |
|  | **Intervention logic** | **Objectively verifiable indicators of achievement** |
| **Overall objective** |  |  |
| **Specific objectives** |  |  |
| **Desired outcomes (expected results)** |  |  |
| **Desired impacts** |  |  |

* 1. Explain the project execution strategy / methodology and present the implementation plan in a Gantt chart.
  2. Have you secured funding?
     1. If yes, state the sources of funding:
     2. If no, state your resource mobilization plan/strategies for securing funding:
  3. Provide a breakdown on the application / use of funds or project cost
  4. Provide a five (5) year cashflow projection
  5. Identify the anticipated project risks (financial, implementation, operation, etc.) and provide the risk mitigation measures by completing the table below.

|  |  |  |  |
| --- | --- | --- | --- |
| **Risk** | **Likelihood of happening (Low, Medium, High)** | **Impact on project**  **(Low, Medium, High)** | **Mitigating measures** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
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|  |  |  |  |
|  |  |  |  |

*Note: Selected candidates will be required to provide a detailed project proposal one month after notification of selection.*

1. *Please note that the information provided in this application is solely used by SACREEE and IRENA for the sole purpose of providing technical assistance to the renewable energy entrepreneur. Personal information will NOT be shared with third parties.* [↑](#footnote-ref-2)
2. *Please tick as appropriate.* [↑](#footnote-ref-3)
3. Productive use of energy involves using energy to improve productivity, and to realise social impacts. The impacts include poverty reduction, improvement of livelihoods and human health, women and youth empowerment and enhanced education. Access to reliable and affordable energy services enables entrepreneurs to generate local jobs, income and promote local development. An example is solar water pumping for improving agricultural yields. [↑](#footnote-ref-4)
4. Businesses based on the productive use of conventional energy, but which have proposals to expand or switch to renewable energy (from conventional energy such as diesel genets, LPG distribution or electrical systems etc.) would also be considered. [↑](#footnote-ref-5)